

# NOTICE OF COMMITTEE MEETING

## Sonoma County Fair & Exposition, Inc

Notice is hereby given that meetings of the Sonoma County Fair and Exposition, Inc. will convene at times and locations set forth in this notice.

### BUDGET & FINANCE COMMITTEE - AGENDA

February 21, 2023 4:45 – 5:15pm

#### SONOMA COUNTY FAIRGROUNDS BOARDROOM

**DIRECTORS:** Kanani Reynolds, Chair; Kevin Howe, Vice Chair, Sharon Wright, Marcie Mickelson, Hugo Mata

1. Call to Order
2. Approval of the Agenda
3. Public Comments  
Any member of the audience desiring to address the Board on a matter not on the agenda: Please stand and after receiving recognition from the Chair, please state your name and make your comments. In order that all interested parties have an opportunity to address the Board, each person is granted 3 minutes to speak. While members of the public are welcome to address the Board, under the Brown Act, Board members may not deliberate or take action on items not on the agenda, and generally may only listen. For items that are on the agenda, each person will be allowed to address the topic being discussed, and will be allowed 3 minutes to speak.
4. Update on 2023 budget – Michael Margetts, CFO
5. Discussion and possible action regarding Draft Financial Statements, January 31, 2023– **(Attachment #1)** – Michael Margetts, CFO
6. Review detail of US Bank credit card charges paid through January 2023 - **(Attachment #2)** – Michael Margetts, CFO
7. Review of Harvest Fair January 2023 financial statements – **(None)** – Michael Margetts, CFO
8. Discussion and possible action regarding approval of 2022 Purchase Orders or Contracts in excess of \$25,000 – **None**
9. Discussion on interest-bearing accounts – Michael Margetts, CFO
10. Request for future agenda items
11. Adjournment

For additional information please call Debbie Townsend at (707) 545-4200.

*DISABLED ACCOMODATION: If you are a person with a disability and require information or materials in an appropriate alternative format; or if you require any other accommodation, please contact 707-545-4200. Advance notification within this guideline will enable the County to make reasonable arrangements to ensure accessibility.*

**Sonoma County Fair & Exposition, Inc**  
**Balance Sheet**

**DRAFT**

	<b>1/31/2023</b>	<b>1/31/2022</b>
	<b>Calendar</b>	<b>Calendar</b>
	<b>YTD</b>	<b>YTD</b>
<b>ASSETS</b>		
<b>Current Assets</b>		
Cash in Bank and Treasury	8,300,107	7,938,567
Accounts Receivable, Net	473,060	429,236
Racing Settlement Receivable	21,681	106,672
Prepaid Expenses	27,000	
Inventory of Supplies		
Other Current Assets	(9,504)	21,132
<b>Total Current Assets</b>	<b>8,812,343</b>	<b>8,495,607</b>
<b>Property &amp; Equipment, Net</b>	<b>8,048,871</b>	<b>8,241,122</b>
Construction in Progress	911,502	10,000
<b>Total Property &amp; Equipment, Net of Depreciation</b>	<b>8,960,373</b>	<b>8,251,122</b>
<b>Other Assets</b>		
Restricted Cash	120,904	120,904
Due From/Due (To) County for Vet's	30,328	70,430
GASB 68 Deferred Outflow of Resources	388,392	388,392
GASB 75 Deferred Outflow of Resources	227,163	227,163
<b>Total Other Assets</b>	<b>766,788</b>	<b>806,889</b>
<b>TOTAL ASSETS</b>	<b>18,539,503</b>	<b>17,553,618</b>
<b>LIABILITIES AND EQUITY</b>		
<b>Current Liabilities</b>		
Accounts Payable	15,224	31,491
Scholarships Payable		5,000
Accrued Expenses	858,963	721,894
Racing Payable	16,031	5,091
Purses Paid - (Over)/Under	(126,287)	75,772
Other Short Term Liabilities		165
Short Term Notes		
Current Portion of Long-Term Debt		
Deferred Income	236,448	239,494
<b>Total Current Liabilities</b>	<b>1,000,378</b>	<b>1,078,906</b>
<b>Long Term Liabilities</b>		
Long Term Note		477,500
GASB 68 Deferred Inflow of Resources	692,692	692,692
GASB 68 Net Pension Liability	727,608	727,608
GASB 75 Deferred Inflow of Resources	329,461	<b>329,461</b>
GASB 75 Net Pension Liability	1,070,384	<b>1,070,384</b>
<b>Total Long Term Liabilities</b>	<b>2,820,145</b>	<b>3,297,645</b>
<b>NET ASSETS</b>		
Investment in Capital Assets	8,048,869	8,241,122
Restricted for Scholarships	73,968	38,086
Restricted for Junior Livestock Auction	176,493	159,248
Other Restricted	120,916	120,916
Retained Earnings - Unrestricted	6,290,386	4,533,964
<b>GASB 68 Prior Period Adjustment</b>		
<b>Profit/(Loss) Current Year</b>	<b>8,348</b>	<b>83,731</b>
<b>TOTAL LIABILITIES AND EQUITY</b>	<b>18,539,503</b>	<b>17,553,618</b>

**Sonoma County Fair & Exposition, Inc**  
**Income Statement**

**DRAFT - UNAUDITED**

	<b>1/31/2023 Actual YTD</b>	<b>1/31/2022 Prior Year YTD</b>	<b>Variance</b>	<b>1/31/2023 Budget YTD</b>	<b>Variance</b>
<b>Operating Revenue</b>					
Fair					
Interim	196,897	224,639	(27,742)		196,897
Jockey Club		12,000	(12,000)		
<b>Total Operating Revenue</b>	<b>196,897</b>	<b>236,639</b>	<b>(39,742)</b>		196,897
<b>Operating Expense</b>					
Fair	23,404	13,286	(10,118)		(23,404)
Interim	41,843	45,524	3,681		(41,843)
Jockey Club	1,813	6,434	4,621		(1,813)
General & Administrative	121,922	89,238	(32,684)		(121,922)
Allocated Costs - Harvest Fair					
<b>Total Operating Expenses</b>	<b>188,982</b>	<b>154,482</b>	<b>(34,500)</b>		(188,982)
<b>Operating Income/(Loss)</b>	<b>7,915</b>	<b>82,157</b>	<b>(74,242)</b>		7,915
Other Revenue	433	1,574	(1,141)		433
Harvest Fair - Revenue					
Harvest Fair - Expense					
Interest Expense					
JLA, net					
Net Affect of GASB 68 Adjustments					
Prior Year & Misc Expense					
<b>Net Income/(Loss)before depreciation and capital</b>	<b>8,348</b>	<b>83,731</b>	<b>(75,382)</b>		<b>8,348</b>
Depreciation Expense					
<b>Net Income(Loss) before capital</b>	<b>8,348</b>	<b>83,731</b>	<b>(75,382)</b>		<b>8,348</b>
Gain (loss) on disposal of asset					
Capital Expenditures					
Capital Funding					
<b>Net Income (Loss) incl Capital</b>	<b>8,348</b>	<b>83,731</b>	<b>(75,382)</b>		<b>8,348</b>

**Sonoma County Fair & Exposition, Inc**  
**Fair Income Statement**

**DRAFT - UNAUDITED**

	<b>1/31/2023</b>	<b>1/31/2022</b>		<b>1/31/2023</b>	
	<b>Actual</b>	<b>Prior Year</b>	<b>Variance</b>	<b>Budget</b>	<b>Variance</b>
	<b>YTD</b>	<b>PTD</b>		<b>YTD</b>	
<b>Revenue</b>					
Admissions				-	
Parking				-	
Commercial Space				-	
Carnival				-	
Concessions				-	
Exhibits				-	
Racing				-	
Attractions				-	
Sponsorships				-	
VIP Tent				-	
Miscellaneous				-	
<b>Total Fair Revenue</b>					
<b>Expense</b>					
Labor and Benefits	18,626	5,883	(12,743)		(18,626)
Advertising & Publicity				-	
Attendance				-	
Signage/Other/Drinking Water				-	
Premium				-	
Hall of Flowers				-	
Exhibits	65		(65)	-	(65)
Commerical/Concessions Exhibits				-	
Racing	4,713	7,403	2,690	-	(4,713)
Attractions				-	
Miscellaneous				-	
VIP Tent				-	
RV Park - Fair - Contract Services				-	
<b>Total Expense</b>	<b>23,404</b>	<b>13,286</b>	<b>(10,118)</b>		<b>(23,404)</b>
<b>Fair Income/(Loss)</b>	<b>(23,404)</b>	<b>(13,286)</b>	<b>(10,118)</b>		<b>(23,404)</b>

**Sonoma County Fair & Exposition, Inc**  
**Interim Income Statement**

**DRAFT - UNAUDITED**

	<b>1/31/2023 Actual YTD</b>	<b>1/31/2022 Prior Year YTD</b>	<b>Variance</b>	<b>1/31/2023 Budget YTD</b>	<b>Variance</b>
<b>Revenue</b>					
Long Term Rentals	10,565	7,499	3,066	-	10,565
Building Rental	12,400	6,100	6,300	-	12,400
Facility Rental	43,548	51,327	(7,779)	-	43,548
Equipment Rental	7,732	4,252	3,480	-	7,732
Trailer & RV	110,619	138,024	(27,405)	-	110,619
Interim Parking	5,474	1,400	4,074	-	5,474
Insurance/Costs Reimbursed	1,734	665	1,069	-	1,734
Security Reimbursed		1,327	(1,327)	-	
Food & Other Concessions	802	420	382	-	802
Alcohol Concessions	3,174	3,076	98	-	3,174
Other Interim Revenue	850	10,550	(9,700)	-	850
<b>Total Revenue</b>	<b>196,897</b>	<b>224,639</b>	<b>(27,742)</b>		<b>196,897</b>
<b>Expense</b>					
Int Wages & Benefits	26,381	26,290	(92)		(26,381)
Int Parking Wages & Benefits	4,373	1,970	(2,403)		(4,373)
<b>Total Wages &amp; Benefits</b>	<b>30,755</b>	<b>28,260</b>	<b>(2,494)</b>		<b>(30,755)</b>
Contract Services-Interim	547	542	(5)		(547)
Contract Services-RV Park	360	(604)	(964)		(360)
Straw Removal				-	
Security				-	
Supplies & Equipment		128	128	-	
RV Park Utilities	10,021	15,863	5,842	-	(10,021)
RV Park Advertising				-	
Miscellaneous RV Parking				-	
RV Supplies & Equipment				-	
Interim Advertising				-	
Business Partner Incentive				-	
Insurance/Costs Reimbursed		540	540	-	
Security Costs Reimbursed		795	795	-	
Equipment Rental	160		(160)	-	(160)
CalTrans Median Strip Rent				-	
Special Repairs & Equipment				-	
<b>Total Expense</b>	<b>41,843</b>	<b>45,524</b>	<b>3,681</b>		<b>(41,843)</b>
<b>Interim Income/(Loss)</b>	<b>155,055</b>	<b>179,115</b>	<b>(24,061)</b>		<b>155,055</b>

**Sonoma County Fair & Exposition, Inc**  
**Jockey Club Income Statement**

**DRAFT - UNAUDITED**

	<b>1/31/2023</b>	<b>1/31/2022</b>		<b>1/31/2023</b>	
	<b>Actual</b>	<b>Prior Year</b>	<b>Variance</b>	<b>Budget</b>	<b>Variance</b>
	<b>YTD</b>	<b>YTD</b>		<b>YTD</b>	
<b>Revenue</b>					
Admissions				-	
Turf Club				-	
Commissions				-	
Programs/Other				-	
Race Forms, etc				-	
Concessions				-	
Costs Recovered				-	
Prior Year Costs Recovered				-	
Interim Rental		12,000	(12,000)	-	
ATM Fees				-	
Interim Concessions				-	
<b>Total Jockey Club Revenues</b>		<b>12,000</b>	<b>(12,000)</b>		
<b>Expense</b>					
Wages & Benefits				-	
Contract Services				-	
Supplies & Expense	561	3,716	3,155	-	(561)
Utilities	1,253	2,719	1,466	-	(1,253)
Cost of Periodicals				-	
Garbage				-	
Advertising & Marketing				-	
<b>Total Jockey Club Expenses</b>	<b>1,813</b>	<b>6,434</b>	<b>4,621</b>	<b>-</b>	<b>(1,813)</b>
<b>Jockey Club Income/(Loss)</b>	<b>(1,813)</b>	<b>5,566</b>	<b>(7,379)</b>		<b>(1,813)</b>

**Sonoma County Fair & Exposition, Inc**  
**Harvest Fair**

**DRAFT - UNAUDITED**

	<b>1/31/2023 Actual YTD</b>	<b>1/31/2022 Prior Year YTD</b>	<b>Variance</b>	<b>1/31/2023 Budget YTD</b>	<b>Variance</b>
Cost Recovered Harvest Fair	0	0	0	-	0
<b>Total Revenue</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
<b>Expense</b>					
Admin Wages and Benefits	0	0	0	-	0
Publicity Wages and Benefits	0	0	0	-	0
Maintenance Wages and Benefits	0	0	0	-	0
Interim Wages and Benefits	0	0	0	-	0
Exhibits Wages and Benefits	0	0	0	-	0
Attendance Wages and Benefits	0	0	0	-	0
Attractions Wages and Benefits	0	0	0	-	0
Miscellaneous	0	0	0	-	0
<b>Total Expenses</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
<b>Harvest Fair Income(Loss)</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>

**Sonoma County Fair & Exposition, Inc**  
**General & Administrative Expenses**

**DRAFT - UNAUDITED**

	<b>1/31/2023</b>	<b>1/31/2022</b>		<b>1/31/2023</b>	
	<b>Actual</b>	<b>Prior Year</b>	<b>Variance</b>	<b>Budget</b>	<b>Variance</b>
	<b>YTD</b>	<b>YTD</b>		<b>YTD</b>	
<b>Expense</b>					
Wages & Benefits-Admin	14,895	15,239	344	-	(14,895)
Contract Services-Admin	1,190	2,930	1,740	-	(1,190)
County Indirect Services	13,600	10,000	(3,600)	-	(13,600)
Legal				-	
Office Expense-Admin	2,876	4,641	1,765	-	(2,876)
Postage & Telephone	2,490	2,426	(63)	-	(2,490)
Director's Expense & Travel				-	
Donations				-	
Insurance	13,600	7,500	(6,100)	-	(13,600)
Audit Fee				-	
Bad Debt and Cash Short/Over	32	1,150	1,118	-	(32)
<b>Administration Expenses</b>	<b>48,683</b>	<b>43,886</b>	<b>(4,797)</b>		<b>(48,683)</b>
Wages & Benefits-Maint	48,147	19,862	(28,285)	-	(48,147)
Contract Services-Maint	695	5,914	5,219	-	(695)
Equipment Rental-Maint	1,248	770	(478)	-	(1,248)
Utilities	13,779	13,485	(294)	-	(13,779)
Utilities - Harvest Fair(Reimbursed)				-	
Trash Removal	520	2,068	1,548	-	(520)
Maintenance Supplies	7,632	2,540	(5,092)	-	(7,632)
Repairs & Maintenance				-	
Equipment Repairs	1,219	713	(505)	-	(1,219)
<b>Maintenance Expenses</b>	<b>73,239</b>	<b>45,352</b>	<b>(27,887)</b>		<b>(73,239)</b>
<b>General &amp; Administrative Expenses</b>	<b>121,922</b>	<b>89,238</b>	<b>(32,684)</b>		<b>(121,922)</b>



Sonoma County Fair & Exposition, Inc  
Salary & Benefit Expenses

DRAFT - UNAUDITED

	1/31/2023 Actual YTD	1/31/2022 Prior Year YTD	Variance	1/31/2023 Budget YTD	Variance
<b>Permanent Salaries</b>					
Fair	3,751	1,173	(2,578)	-	(3,751)
Interim	11,043	9,969	(1,075)	-	(11,043)
Jockey Club				-	
Golf Course				-	
Administration	8,475	8,337	(137)	-	(8,475)
Maintenance	17,000	10,187	(6,813)	-	(17,000)
<b>Total Permanent Salaries</b>	<b>40,269</b>	<b>29,666</b>	<b>(10,603)</b>		<b>(40,269)</b>
<b>Temporary Salaries</b>					
Fair	397	2,800	2,403	-	(397)
Interim	8,869	6,085	(2,784)	-	(8,869)
Jockey Club				-	
Golf Course				-	
Administration		800	800	-	
Maintenance	8,960	1,024	(7,936)	-	(8,960)
<b>Total Temporary Salaries</b>	<b>18,226</b>	<b>10,709</b>	<b>(7,517)</b>		<b>(18,226)</b>
<b>Health Benefits</b>					
Fair	12,605	257	(12,348)	-	(12,605)
Interim	2,568	2,952	383	-	(2,568)
Jockey Club				-	
Golf Course				-	
Administration	1,425	1,043	(382)	-	(1,425)
Maintenance	4,884	2,771	(2,113)	-	(4,884)
<b>Total Health Benefits</b>	<b>21,482</b>	<b>7,021</b>	<b>(14,461)</b>		<b>(21,482)</b>
<b>FICA, Medicare &amp; Workers Comp</b>					
Fair	435	553	118	-	(435)
Interim	2,480	2,047	(433)	-	(2,480)
Jockey Club				-	
Golf Course				-	
Administration	905	872	(33)	-	(905)
Maintenance	8,191	2,015	(6,176)	-	(8,191)
<b>Total Workers Comp &amp; Payroll Taxes</b>	<b>12,010</b>	<b>5,487</b>	<b>(6,523)</b>		<b>(12,010)</b>
<b>Retirement, UI, Other</b>					
Fair	1,439	1,101	(338)	-	(1,439)
Interim	5,794	6,630	836	-	(5,794)
Jockey Club				-	
Golf Course				-	
Administration	4,091	4,187	96	-	(4,091)
Maintenance	9,112	3,865	(5,246)	-	(9,112)
<b>Total Retirement &amp; Other Benefits</b>	<b>20,435</b>	<b>15,783</b>	<b>(4,652)</b>		<b>(20,435)</b>
<b>TOTAL</b>	<b>112,422</b>	<b>68,667</b>	<b>(43,756)</b>		<b>(112,422)</b>
<b>TOTAL BY DEPT</b>					
Fair	18,626	5,883	(12,743)		(18,626)
Interim	30,755	27,683	(3,072)		(30,755)
Jockey Club					
Golf Course					
Administration	14,895	15,239	344		(14,895)
Maintenance	48,147	19,862	(28,285)		(48,147)
<b>TOTAL ALL DEPARTMENTS</b>	<b>112,422</b>	<b>68,667</b>	<b>(43,756)</b>		<b>(112,422)</b>

**Sonoma County Fair & Exposition, Inc**  
**Salary & Benefit Expenses - Fair Only**

	Actual YTD	Prior Year YTD	Variance	Budget YTD
<b>Salaries</b>				
Fair				
Hall of Flowers				-
Publicity				-
Parking				-
Admissions				-
Exhibits - Temp				-
Exhibits - Perm	3,751	1,173	(2,578)	-
Attractions				-
Concessions Auditor				-
Racing	397	2,800	2,403	-
<b>Total Salaries</b>	<b>4,148</b>	<b>3,973</b>	<b>(175)</b>	
<b>Health Benefits</b>				
Fair				
Exhibits - Perm	705	257	(449)	-
Racing	11,900		(11,900)	-
<b>Total Health Benefits</b>	<b>12,605</b>	<b>257</b>	<b>(12,348)</b>	
<b>FICA, Medicare &amp; Workers Comp</b>				
Fair				
Hall of Flowers				-
Publicity				-
Parking				-
Admissions				-
Exhibits	388	223	(165)	-
Attractions				-
Racing	47	330	283	-
<b>Total Workers Comp &amp; Payroll Taxes</b>	<b>435</b>	<b>553</b>	<b>118</b>	
<b>TOTAL</b>	<b>17,188</b>	<b>4,782</b>	<b>(12,405)</b>	
<b>Retirement, UI, Other</b>				
Fair				
Hall of Flowers				-
Publicity				-
Parking				-
Admissions				-
Exhibits - Perm	1,414	928	(487)	-
Attractions				-
Racing	25	174	149	-
<b>Total Retirement &amp; Other Benefits</b>	<b>1,439</b>	<b>1,101</b>	<b>(338)</b>	

**CASH EXPENDITURES**

**MONTH OF :** January

PERMANENT PAYROLL	\$	79,021.00	January's portion only
TEMP PAYROLL	\$	41,293.71	January's portion only
ACCOUNTS PAYABLE	\$	249,638.00	
TOTAL PAYMENTS	\$	<u>369,952.71</u>	
LEGAL FEES PAID	\$	-	

## AR Aging - January 31, 2023

Type	Date	Due Date	Invoice	Event	Open Amount	61-90	91-120	Over 120
<b>Big Jim's Concessions</b>					<b>1,749.99</b>	<b>0.00</b>	<b>0.00</b>	<b>1,749.99</b>
Invoice	08/31/22	09/30/22	56875	2022 FAIR - (August 4-14; Close Monday August 8th)	1,250.00	0.00	0.00	1,250.00
Invoice	08/31/22	09/30/22	56876	2022 FAIR - (August 4-14; Close Monday August 8th)	499.99	0.00	0.00	499.99
<b>Bula Pies Fiji</b>					<b>1,806.90</b>	<b>0.00</b>	<b>0.00</b>	<b>1,806.90</b>
Invoice	08/31/22	09/30/22	56874	2022 FAIR - (August 4-14; Close Monday August 8th)	1,806.90	0.00	0.00	1,806.90
<b>CA Rare Fruit Growers (VETS)</b>					<b>225.00</b>	<b>0.00</b>	<b>0.00</b>	<b>225.00</b>
Payment	11/12/21	11/12/21	0	CA Rare Fruit Growers (Scion Exchange) (VETS)	225.00	0.00	0.00	225.00
<b>County of Sonoma</b>					<b>2,884.00</b>	<b>0.00</b>	<b>0.00</b>	<b>2,884.00</b>
Invoice	04/30/22	05/30/22	55812	County of Sonoma Exams (7/1/21-6/30/22) - Eligibility Specialist I EXAMS	450.00	0.00	0.00	450.00
Invoice	04/30/22	05/30/22	55823	County of Sonoma Exams (7/1/21-6/30/22) - PO-I/JCC-I EXAMS	450.00	0.00	0.00	450.00
Invoice	05/31/22	06/30/22	55928	County of Sonoma-Public Service Recognition Week-Invoice Only for Equipment Delivery	1,984.00	0.00	0.00	1,984.00
<b>County of Sonoma Emergency Management</b>					<b>94,500.00</b>	<b>31,500.00</b>	<b>63,000.00</b>	<b>0.00</b>
Invoice	07/31/22	11/14/22	57514	County of Sonoma Emergency Management-COVID-19 D-Lot Trailers/Ballpark	31,500.00	31,500.00	0.00	0.00
Invoice	08/31/22	11/01/22	57455	County of Sonoma Emergency Management-COVID-19 D-Lot Trailers/Ballpark	31,500.00	0.00	31,500.00	0.00
Invoice	09/30/22	11/01/22	57454	County of Sonoma Emergency Management-COVID-19 D-Lot Trailers/Ballpark	31,500.00	0.00	31,500.00	0.00
<b>County of Sonoma Human Resources Dept. (VETS)</b>					<b>1,382.50</b>	<b>1,382.50</b>	<b>0.00</b>	<b>0.00</b>
Invoice	10/31/22	11/30/22	57419	County of Sonoma Human Resources Dept.(Exam for Probation Dept. Juvenile Correctional Counselor) (VETS)	420.00	420.00	0.00	0.00
Invoice	10/31/22	11/30/22	57531	County of Sonoma Human Resources Dept. (Eligibility Specialist I EXAM) (VETS)	962.50	962.50	0.00	0.00
<b>Del Valle Dog Club/Skyline Dog Fanciers</b>					<b>538.00</b>	<b>538.00</b>	<b>0.00</b>	<b>0.00</b>
Invoice	10/31/22	11/30/22	57472	Del Valle Dog Club/Skyline Dog Fanciers-HARVEST MOON CLASSIC DOG SHOW (6,000)	538.00	538.00	0.00	0.00
<b>District 5 Al-Anon Family Groups Inc. (VETS)</b>					<b>710.00</b>	<b>0.00</b>	<b>0.00</b>	<b>710.00</b>
Payment	12/06/21	12/06/21	0	District 5 Al-Anon Family Groups Inc. (Winter Bash) (VETS)	710.00	0.00	0.00	710.00
<b>Fruity Moto</b>					<b>563.87</b>	<b>0.00</b>	<b>0.00</b>	<b>563.87</b>
Invoice	06/25/22	07/25/22	56050	Peggy Sues All American Cruise-Annual Car Show (3,000)	456.20	0.00	0.00	456.20
Invoice	06/30/22	07/30/22	56053	World Bulk Wine Exhibition (WBWE)-INDUSTRY B2B	107.67	0.00	0.00	107.67
<b>Hot Productions</b>					<b>250.00</b>	<b>0.00</b>	<b>0.00</b>	<b>250.00</b>
Invoice	06/15/21	07/15/21	54000	Hot Productions-SPA & SWIM SPA SALE	250.00	0.00	0.00	250.00
<b>Iglesia Del Dios ViVo El Buen Pastor San Jose CA</b>					<b>547.00</b>	<b>0.00</b>	<b>0.00</b>	<b>547.00</b>
Invoice	04/30/22	05/30/22	55811	Iglesia Del Dios ViVo El Buen Pastor San Jose CA-CHURCH SERVICES-Finley & Saralee (500-600/day)	547.00	0.00	0.00	547.00
<b>Jackson Family Wines</b>					<b>1,000.00</b>	<b>0.00</b>	<b>0.00</b>	<b>1,000.00</b>
Invoice	08/31/22	09/30/22	56707	2022 FAIR - (August 4-14; Close Monday August 8th)	1,000.00	0.00	0.00	1,000.00
<b>JLQ Concessions</b>					<b>248.63</b>	<b>0.00</b>	<b>0.00</b>	<b>248.63</b>
Invoice	08/31/22	09/30/22	57032	2022 FAIR - (August 4-14; Close Monday August 8th)	248.63	0.00	0.00	248.63
<b>Mangiata Catering LLC</b>					<b>1,439.82</b>	<b>0.00</b>	<b>0.00</b>	<b>1,439.82</b>
Invoice	06/30/22	07/30/22	56064	Impact Ent., Sports & Event Marketing, LLC - Country Summer (12,000/day)	1,439.82	0.00	0.00	1,439.82
<b>MKM LLC</b>					<b>6,233.94</b>	<b>0.00</b>	<b>0.00</b>	<b>6,233.94</b>
Invoice	08/31/22	09/30/22	57040	2022 FAIR - (August 4-14; Close Monday August 8th)	2,000.00	0.00	0.00	2,000.00
Invoice	08/31/22	09/30/22	57041	2022 FAIR - (August 4-14; Close Monday August 8th)	2,000.00	0.00	0.00	2,000.00
Invoice	08/31/22	09/30/22	57043	2022 FAIR - (August 4-14; Close Monday August 8th)	2,233.94	0.00	0.00	2,233.94
<b>Mrs. J's Ice Cream</b>					<b>6,258.82</b>	<b>0.00</b>	<b>0.00</b>	<b>6,258.82</b>
Invoice	08/31/22	09/30/22	57044	2022 FAIR - (August 4-14; Close Monday August 8th)	2,000.01	0.00	0.00	2,000.01
Invoice	08/31/22	09/30/22	57045	2022 FAIR - (August 4-14; Close Monday August 8th)	1,999.99	0.00	0.00	1,999.99
Invoice	08/31/22	09/30/22	57046	2022 FAIR - (August 4-14; Close Monday August 8th)	2,258.82	0.00	0.00	2,258.82
<b>Nancy Gans (VETS)</b>					<b>180.00</b>	<b>0.00</b>	<b>0.00</b>	<b>180.00</b>
Invoice	08/31/22	09/30/22	57018	Nancy Gans (Soul Food Drive Through) (VETS)	180.00	0.00	0.00	180.00
<b>Pace Supply of Marin JLA</b>					<b>2,177.00</b>	<b>0.00</b>	<b>0.00</b>	<b>2,177.00</b>
Invoice	08/31/22	09/30/22	56447	2022 FAIR - (August 4-14; Close Monday August 8th)	2,177.00	0.00	0.00	2,177.00
<b>Santa Rosa Democratic Club (VETS)</b>					<b>370.00</b>	<b>0.00</b>	<b>0.00</b>	<b>370.00</b>
Invoice	04/30/22	05/30/22	55752	Santa Rosa Democratic Club (4th Wed Dinner Meeting) (VETS)	370.00	0.00	0.00	370.00
<b>Skyline Entertainment</b>					<b>4,936.13</b>	<b>0.00</b>	<b>0.00</b>	<b>4,936.13</b>
Invoice	12/12/21	01/11/22	55161	Skyline Entertainment-MEXICAN DANCE (1,500-2,500)	4,936.13	0.00	0.00	4,936.13
<b>Spectra by Comcast Spectacor</b>					<b>1,965.87</b>	<b>388.75</b>	<b>1,577.12</b>	<b>0.00</b>
Invoice	09/30/22	10/30/22	57354	Sanchez, Marbella-QUINCEANERA (Kraft 250)	210.00	0.00	210.00	0.00

## AR Aging - January 31, 2023

Type	Date	Due Date	Invoice	Event	Open Amount	61-90	91-120	Over 120
Invoice	09/30/22	10/30/22	57374	Big Time Speedway Presents, LLC-FLAT TRACK RACING (CB-1,500)	1,157.12	0.00	1,157.12	0.00
Invoice	09/30/22	10/30/22	57382	Lopez Perez, Maria D.-QUINCEANERA (Finley/400)	210.00	0.00	210.00	0.00
Invoice	10/31/22	11/30/22	57451	Del Valle Dog Club/Skyline Dog Fanciers-HARVEST MOON CLASSIC DOG SHOW (6,000)	388.75	388.75	0.00	0.00
<b>SRMT</b>					<b>1,712.00</b>	<b>0.00</b>	<b>1,712.00</b>	<b>0.00</b>
Invoice	09/25/22	10/25/22	57190	SRMT (MY2020-2022)	428.00	0.00	428.00	0.00
Invoice	09/25/22	10/25/22	57191	SRMT (MY2020-2022)	642.00	0.00	642.00	0.00
Invoice	09/25/22	10/25/22	57192	SRMT (MY2020-2022)	642.00	0.00	642.00	0.00
<b>Tayman Park Golf Group,Inc</b>					<b>3,960.54</b>	<b>0.00</b>	<b>0.00</b>	<b>3,960.54</b>
Invoice	09/08/21	10/08/21	54818	Tayman Park Golf Group,Inc (MY2017-2021)	3,960.54	0.00	0.00	3,960.54
<b>The Sleek Greek</b>					<b>2,000.00</b>	<b>0.00</b>	<b>0.00</b>	<b>2,000.00</b>
Invoice	08/31/22	09/30/22	57052	2022 FAIR - (August 4-14; Close Monday August 8th)	2,000.00	0.00	0.00	2,000.00
<b>Trione Vineyards, LLC</b>					<b>500.00</b>	<b>0.00</b>	<b>0.00</b>	<b>500.00</b>
Invoice	08/31/22	09/30/22	56711	2022 FAIR - (August 4-14; Close Monday August 8th)	500.00	0.00	0.00	500.00
<b>World Bulk Wine Exhibition SL (WBWE)</b>					<b>408.00</b>	<b>0.00</b>	<b>0.00</b>	<b>408.00</b>
Invoice	06/30/22	07/30/22	56054	World Bulk Wine Exhibition (WBWE)-INDUSTRY B2B	408.00	0.00	0.00	408.00
<b>WOW Entertainment</b>					<b>3,638.65</b>	<b>0.00</b>	<b>0.00</b>	<b>3,638.65</b>
Invoice	08/31/22	09/30/22	56867	2022 FAIR - (August 4-14; Close Monday August 8th)	2,000.00	0.00	0.00	2,000.00
Invoice	08/31/22	09/30/22	56868	2022 FAIR - (August 4-14; Close Monday August 8th)	1,638.65	0.00	0.00	1,638.65

**PAID AS OF 02/17/23**  
**OPEN AS OF 02/17/23**

## Credit Card Expenditures - January 2023

GL Account	GL Account Name	Date	Reference	Amount
680909080	Travel and Training	12/31/22	BECKY	520.00
680909080	Travel and Training	12/31/22	BECKY	117.52
650852010	Website	12/31/22	BECKY	49.00
			<b>BECKY Total</b>	686.52
680909080	Travel and Training	12/31/22	ISAAC	31.89
680909080	Travel and Training	12/31/22	ISAAC	131.92
680909080	Travel and Training	12/31/22	ISAAC	164.17
680909080	Travel and Training	12/31/22	ISAAC	337.05
680909080	Travel and Training	12/31/22	ISAAC	337.05
680909080	Travel and Training	12/31/22	ISAAC	337.05
680909080	Travel and Training	12/31/22	ISAAC	337.05
680909080	Travel and Training	12/31/22	ISAAC	337.05
680909080	Travel and Training	12/31/22	ISAAC	337.05
680909080	Travel and Training	12/31/22	ISAAC	425.00
680909080	Travel and Training	12/31/22	ISAAC	117.52
			<b>ISAAC Total</b>	2,892.80
680909080	Travel and Training	12/31/22	MATT	425.00
680909080	Travel and Training	12/31/22	MATT	425.00
680909080	Travel and Training	12/31/22	MATT	94.92
			<b>MATT Total</b>	944.92
560001040	Contract Services-Interim	12/31/22	MICHAEL	344.58
560003060	Contract Services-RV Park-Interim	12/31/22	MICHAEL	72.96
620302010	Supplies- Publicity	12/31/22	MICHAEL	501.00
680109080	Dues & Subscriptions	12/31/22	MICHAEL	31.48
650852010	Website	12/31/22	MICHAEL	19.95
650852010	Website	12/31/22	MICHAEL	19.95
560007070	Contract Services- Satellite	12/31/22	MICHAEL	335.84
620309080	Office Supplies- Administration	12/31/22	MICHAEL	27.18
620309080	Office Supplies- Administration	12/31/22	MICHAEL	59.75
620342010	Supplies-Publicity	12/31/22	MICHAEL	54.99
560001040	Contract Services-Interim	12/31/22	MICHAEL	322.68
620305010	Supplies- Exhibits	12/31/22	MICHAEL	241.70
620309080	Office Supplies- Administration	12/31/22	MICHAEL	37.10
620323060	Supplies - RV Park	12/31/22	MICHAEL	8.73
620309080	Office Supplies- Administration	12/31/22	MICHAEL	14.99
620305010	Supplies- Exhibits	12/31/22	MICHAEL	35.99
			<b>MICHAEL Total</b>	2,128.87
700301080	Electrical Supplies	12/31/22	RANDY	1,934.27
			<b>RANDY Total</b>	1,934.27
620303060	Supplies-Interim	12/31/22	ROBERT	54.15
620303060	Supplies-Interim	12/31/22	ROBERT	250.41
620303060	Supplies-Interim	12/31/22	ROBERT	481.61
620303060	Supplies-Interim	12/31/22	ROBERT	437.12
620303060	Supplies-Interim	12/31/22	ROBERT	429.43
			<b>ROBERT Total</b>	1,652.72
620323060	Supplies - RV Park	12/31/22	ROBIN	146.69
700501080	Grounds Supplies	12/31/22	ROBIN	64.90
700501080	Grounds Supplies	12/31/22	ROBIN	8.19
700401080	Mechanic Supplies	12/31/22	ROBIN	197.77
700401080	Mechanic Supplies	12/31/22	ROBIN	131.84
700501080	Grounds Supplies	12/31/22	ROBIN	21.82
700501080	Grounds Supplies	12/31/22	ROBIN	10.90
700251080	Landscape Supplies	12/31/22	ROBIN	50.24
620308010	Supplies- Attractions	12/31/22	ROBIN	416.66
700501080	Grounds Supplies	12/31/22	ROBIN	30.42
700501080	Grounds Supplies	12/31/22	ROBIN	41.55
700501080	Grounds Supplies	12/31/22	ROBIN	67.70
			<b>ROBIN Total</b>	1,188.68
			<b>Grand Total</b>	11,428.78