

# NOTICE OF COMMITTEE MEETING

## Sonoma County Fair & Exposition, Inc

Notice is hereby given that meetings of the Sonoma County Fair and Exposition, Inc. will convene at times and locations set forth in this notice.

### BUDGET & FINANCE COMMITTEE

#### AGENDA

June 22, 2021 - 4:45pm - 5:15pm

In accordance with Executive Order N-29-20 the June 22, 2021 Sonoma County Fair Committee meeting will be held virtually.

The web conferencing system Zoom will be utilized for this meeting. To participate in the meeting you will need a computer connected to the internet with microphone capabilities or a telephone. (It is not necessary to have a camera). A smart phone or tablet can also be utilized to join the meeting. To test your equipment please use this link: <https://zoom.us/test>

#### To Join Zoom Meeting:

<https://us02web.zoom.us/j/87216727560?pwd=NmhNeGVVMWE1WDhqWXo4VGd1VXFTQT09>

Meeting ID: 872 1672 7560

Passcode: **139600**

Dial by your location

+1 669 900 6833

Meeting ID: 872 1672 7560

Passcode: **139600**

### AGENDA

**DIRECTORS:** Rob Muelrath, Chair, Teejay Lowe, Vice Chair; Neysa Hinton, Lisa Wittke Schaffner, Kevin Howe

1. Call to Order / Roll Call
2. Approval of the Agenda
3. Public Comments  
Any member of the audience desiring to address the Board on a matter not on the agenda: Please stand and after receiving recognition from the Chair, please state your name and make your comments. In order that all interested parties have an opportunity to address the Board, each person is granted 3 minutes to speak. While members of the public are welcome to address the Board, under the Brown Act, Board members may not deliberate or take action on items not on the agenda, and generally may only listen. For items that are on the agenda, each person will be allowed to address the topic being discussed, and will be allowed 3 minutes to speak.
4. Discussion and possible action regarding Draft Financial Statement through May 2021 – **(Attachment #1)**  
– Becky Bartling, CEO, Michael Margetts, CFO
5. Review detail of US Bank credit card charges paid through April 2021 - **(Attachment #2)** – Becky Bartling, CEO, Michael Margetts, CFO
6. Review of May 2021 Harvest Fair financial statements – **(None – No Meeting)**

7. Discussion and possible action regarding approval of 2021 Purchase Orders in excess of \$25,000 – **(None)**
8. Discussion regarding Santa Rosa Police call for Summer Fun Fest – Becky Bartling, CEO
9. Request for future agenda items
10. Adjournment

For additional information please call Debbie Townsend at (707) 545-4200.

*DISABLED ACCOMODATION: If you are a person with a disability and require information or materials in an appropriate alternative format; or if you require any other accommodation, please contact 707-545-4200. Advance notification within this guideline will enable the County to make reasonable arrangements to ensure accessibility.*

**Sonoma County Fair & Exposition, Inc**  
**Balance Sheet**

DRAFT - UNAUDITED

DRAFT

	5/31/2021 Actual YTD	5/31/2020 Prior Year YTD	5/31/2019 Actual YTD	4/30/2021 Actual YTD
<b>ASSETS</b>				
<b>Current Assets</b>				
Cash in Bank and Treasury	5,155,451	4,575,367	3,747,050	5,182,901
Accounts Receivable, Net	722,458	133,289	187,712	616,456
Racing Settlement Receivable				7,824
Prepaid Expenses				
Inventory of Supplies				
Other Current Assets		49,500		
<b>Total Current Assets</b>	<b>5,877,908</b>	<b>4,758,155</b>	<b>3,934,761</b>	<b>5,807,180</b>
<b>Property &amp; Equipment, Net</b>				
Construction in Progress	8,704,284	9,185,490	8,920,092	8,704,284
	21,686	(182,728)	168,938	21,686
<b>Total Property &amp; Equipment, Net of Depreciation</b>	<b>8,725,970</b>	<b>9,002,762</b>	<b>9,089,030</b>	<b>8,725,970</b>
<b>Other Assets</b>				
Restricted Cash	120,904	120,904	120,904	120,904
Due From/Due (To) County for Vet's	11,912	25,010	(8,620)	776
GASB 68 Deferred Outflow of Resources	558,298	1,345,144	400,824	558,298
GASB 75 Deferred Outflow of Resources	353,515	260,378	254,492	353,515
<b>Total Other Assets</b>	<b>1,044,629</b>	<b>1,751,436</b>	<b>767,600</b>	<b>1,033,493</b>
<b>TOTAL ASSETS</b>	<b>15,648,507</b>	<b>15,512,353</b>	<b>13,791,392</b>	<b>15,566,643</b>
<b>LIABILITIES AND EQUITY</b>				
<b>Current Liabilities</b>				
Accounts Payable	(1,498)	1,140	2,878	43,459
Scholarships Payable	2,500	8,250	3,500	2,500
Accrued Expenses	647,790	757,223	570,700	631,472
Racing Payable	2,579	11,908	11,235	2,579
Purses Paid - (Over)/Under	(7,862)	(13,631)	(40,736)	(7,862)
Other Short Term Liabilities	165	791	185	165
Short Term Notes		940,000		
Current Portion of Long-Term Debt				
Deferred Income	470,987	322,746	832,171	480,706
<b>Total Current Liabilities</b>	<b>1,114,662</b>	<b>2,028,427</b>	<b>1,379,933</b>	<b>1,153,020</b>
<b>Long Term Liabilities</b>				
Long Term Note	477,500			477,500
GASB 68 Deferred Inflow of Resources	704,451	88,252	701,757	704,451
GASB 68 Net Pension Liability	1,167,608	2,606,442	778,377	1,167,608
GASB 75 Deferred Inflow of Resources	170,172	429,195	216,663	170,172
GASB 75 Net Pension Liability	1,470,708	1,446,779	1,967,830	1,470,708
<b>Total Long Term Liabilities</b>	<b>3,990,439</b>	<b>4,570,668</b>	<b>3,664,627</b>	<b>3,990,439</b>
<b>NET ASSETS</b>				
<b>Investment in Capital Assets</b>	8,704,282	8,816,986	8,935,760	8,704,283
<b>Restricted for Scholarships</b>	36,899	37,849	23,856	36,899
<b>Restricted for Junior Livestock Auction</b>	120,815	91,208	75,107	120,815
<b>Other Restricted</b>	120,916	120,916	120,916	120,916
<b>Retained Earnings - Unrestricted</b>	288,834	522,798	143,458	288,834
<b>GASB 68 Prior Period Adjustment</b>				
<b>Profit/(Loss) Current Year</b>	1,271,660	(676,499)	(552,265)	1,151,438
<b>TOTAL LIABILITIES AND EQUITY</b>	<b>15,648,507</b>	<b>15,512,353</b>	<b>13,791,392</b>	<b>15,566,644</b>

**Sonoma County Fair & Exposition, Inc**  
**Income Statement**

DRAFT - UNAUDITED

	5/31/2021 Current YTD	5/31/2020 Prior Year YTD	5/31/2019 Two Prior YTD	Current Prior Year Variance	5/31/2021 Budget YTD	5/31/2021 Budget Revisions YTD	Current Budget Variance
<b>Operating Revenue</b>							
Fair	(3,182)	22,558	51,828	(25,740)			(3,182)
Interim	1,282,503	893,923	1,492,940	388,579	912,321		370,182
Jockey Club	173,322	135,841	181,239	37,480	80,000		93,322
<b>Total Operating Revenue</b>	<b>1,452,642</b>	<b>1,052,322</b>	<b>1,726,006</b>	<b>400,320</b>	<b>992,321</b>		<b>460,321</b>
<b>Operating Expense</b>							
Fair	68,401	181,007	292,736	112,606	72,077		3,676
Interim	441,348	552,386	619,527	111,039	352,114		(89,234)
Jockey Club	7,807	87,781	143,289	79,974	11,400		3,593
General & Administrative	849,634	1,215,296	1,260,843	365,662	962,392		112,758
Allocated Costs - Harvest Fair							
<b>Total Operating Expenses</b>	<b>1,367,189</b>	<b>2,036,470</b>	<b>2,316,395</b>	<b>669,281</b>	<b>1,397,983</b>		<b>30,794</b>
<b>Operating Income/(Loss)</b>	<b>85,453</b>	<b>(984,147)</b>	<b>(590,389)</b>	<b>1,069,600</b>	<b>(405,662)</b>		<b>491,115</b>
Other Revenue	1,181,098	160,059	13,871	1,021,039	210,293		970,805
Harvest Fair - Revenue							
Harvest Fair - Expense		(78)	(423)	78			
Interest Expense	(489)			(489)	(2,550)		2,061
JLA, net	(3,398)	(6,616)	(12,151)	3,219			(3,398)
Net Affect of GASB 68 Adjustments							
Prior Year & Misc Expense	5,096	154,284	36,827	(149,188)			5,096
<b>Net Income/(Loss)before depreciation and capital</b>	<b>1,267,760</b>	<b>(676,499)</b>	<b>(552,265)</b>	<b>1,944,259</b>	<b>(197,919)</b>		<b>1,465,679</b>
Depreciation Expense							
<b>Net Income(Loss) before capital</b>	<b>1,267,760</b>	<b>(676,499)</b>	<b>(552,265)</b>	<b>1,944,259</b>	<b>(197,919)</b>		<b>1,465,679</b>
Gain (loss) on disposal of asset							
Capital Expenditures							
Capital Funding	3,900			3,900			3,900
<b>Net Income (Loss) incl Capital</b>	<b>1,271,660</b>	<b>(676,499)</b>	<b>(552,265)</b>	<b>1,948,159</b>	<b>(197,919)</b>		<b>1,469,579</b>

**Sonoma County Fair & Exposition, Inc**  
**Fair Income Statement**

DRAFT - UNAUDITED

	5/31/2021 Current YTD	5/31/2020 Prior Year YTD	5/31/2019 Two Prior YTD	Current Prior Year Variance	5/31/2021 Budget YTD	5/31/2021 Budget Revisions YTD	Current Budget Variance
<b>Revenue</b>							
Admissions					-	-	
Parking					-	-	
Commercial Space					-	-	
Carnival					-	-	
Concessions					-	-	
Exhibits					-	-	
Racing	(3,182)	22,558	21,828	(25,740)	-	-	(3,182)
Attractions					-	-	
Sponsorships			30,000		-	-	
VIP Tent					-	-	
Miscellaneous					-	-	
<b>Total Fair Revenue</b>	<b>(3,182)</b>	<b>22,558</b>	<b>51,828</b>	<b>(25,740)</b>			<b>(3,182)</b>
<b>Expense</b>							
Labor and Benefits	56,940	111,167	174,963	54,227	67,477		10,537
Advertising & Publicity	2,229	6,520	9,761	4,292	4,000	-	1,771
Attendance	1,064	1,218	4,668	153	-	-	(1,064)
Signage/Other/Drinking Water					-	-	
Premium		728	682	728	-	-	
Hall of Flowers		12,000	56,077	12,000	-	-	
Exhibits	1,441	1,507	11,365	65	600	-	(841)
Commerical/Concessions Exhibits		60	177	60	-	-	
Racing	6,726	32,916	16,560	26,190	-	-	(6,726)
Attractions		798	5,825	798	-	-	
Miscellaneous		202	243	202	-	-	
VIP Tent					-	-	
RV Park - Fair - Contract Services		13,890	12,414	13,890	-	-	
<b>Total Expense</b>	<b>68,401</b>	<b>181,007</b>	<b>292,736</b>	<b>112,606</b>	<b>72,077</b>		<b>3,676</b>
<b>Fair Income/(Loss)</b>	<b>(71,583)</b>	<b>(158,449)</b>	<b>(240,908)</b>	<b>86,866</b>	<b>(72,077)</b>		<b>494</b>

**Sonoma County Fair & Exposition, Inc**  
**Interim Income Statement**

DRAFT - UNAUDITED

	5/31/2021 Current YTD	5/31/2020 Prior Year YTD	2019-05-31 Two Prior YTD	Current Prior Year Variance	5/31/2021 Budget YTD	5/31/2021 Budget Revisions YTD	Current Budget Variance
<b>Revenue</b>							
Long Term Rentals	30,223	16,856	26,864	13,367	26,684		3,539
Building Rental	210,493	122,551	222,250	87,943	100,359		110,134
Facility Rental	225,554	59,723	79,130	165,831	265,951		(40,398)
Equipment Rental	7,293	37,721	84,121	(30,428)	29,294		(22,001)
Trailer & RV	581,867	526,669	751,636	55,198	390,000		191,867
Interim Parking	8,956	36,252	117,381	(27,296)	37,078		(28,122)
Insurance/Costs Reimbursed	160,063	10,332	30,427	149,731	13,248		146,815
Security Reimbursed	4,046	6,734	50,215	(2,689)	7,662		(3,617)
Food & Other Concessions	4,009	8,480	48,442	(4,471)	7,612		(3,603)
Alcohol Concessions		7,107	29,224	(7,107)	4,433		(4,433)
Other Interim Revenue	50,000	61,500	53,251	(11,500)	30,000		20,000
<b>Total Revenue</b>	<b>1,282,503</b>	<b>893,923</b>	<b>1,492,940</b>	<b>388,579</b>	<b>912,321</b>		<b>370,182</b>
<b>Expense</b>							
Int Wages & Benefits	349,816	465,205	443,595	115,390	260,956		(88,860)
Int Parking Wages & Benefits	4,953	20,480	28,627	15,527			(4,953)
<b>Total Wages &amp; Benefits</b>	<b>354,769</b>	<b>485,685</b>	<b>472,222</b>	<b>130,917</b>	<b>260,956</b>		<b>(93,813)</b>
Contract Services-Interim	2,450	2,160	4,425	(290)	2,000		(450)
Contract Services-RV Park	17,102		486	(17,102)	7,500		(9,602)
Straw Removal					-		
Security			41,454		-		
Supplies & Equipment	1,673	4,704	2,716	3,031	2,250		577
RV Park Utilities	52,598	47,471	47,992	(5,127)	68,832		16,234
RV Park Advertising	4,810	405	370	(4,405)	370		(4,440)
Miscellaneous RV Parking					800		800
RV Supplies & Equipment	259	3,216	6,303	2,957	600		341
Interim Advertising			150		1,000		1,000
Business Partner Incentive					-		
Insurance/Costs Reimbursed	2,115	2,824	1,954	709	506		(1,609)
Security Costs Reimbursed	5,570	5,920	40,469	350	6,900		1,330
Equipment Rental			754		400		400
CalTrans Median Strip Rent					-		
Special Repairs & Equipment			231		-		
<b>Total Expense</b>	<b>441,348</b>	<b>552,386</b>	<b>619,527</b>	<b>111,039</b>	<b>352,114</b>		<b>(89,234)</b>
<b>Interim Income/(Loss)</b>	<b>841,155</b>	<b>341,537</b>	<b>873,413</b>	<b>499,618</b>	<b>560,207</b>		<b>280,948</b>

**Sonoma County Fair & Exposition, Inc**  
**Jockey Club Income Statement**

DRAFT - UNAUDITED

	5/31/2021 Current YTD	5/31/2020 Prior Year YTD	5/31/2019 Two Prior YTD	Current Prior Year Variance	5/31/2021 Budget YTD	5/31/2021 Budget Revisions YTD	Current Budget Variance
<b>Revenue</b>							
Admissions		5,060	15,314	(5,060)	-		
Turf Club		645	3,286	(645)	-		
Commissions	109,122	116,551	124,651	(7,429)	80,000		29,122
Programs/Other		255	734	(255)	-		
Race Forms, etc		11,563	28,981	(11,563)	-		
Concessions		1,767	5,472	(1,767)	-		
Costs Recovered					-		
Prior Year Costs Recovered					-		
Interim Rental	64,200			64,200	-		64,200
ATM Fees			2,801		-		
Interim Concessions					-		
<b>Total Jockey Club Revenues</b>	<b>173,322</b>	<b>135,841</b>	<b>181,239</b>	<b>37,480</b>	<b>80,000</b>		<b>93,322</b>
<b>Expense</b>							
Wages & Benefits		53,478	71,765	53,478	-		
Contract Services	138	6,064	11,786	5,926	300		162
Supplies & Expense	1,744	6,763	18,279	5,020	4,150		2,406
Utilities	5,750	10,970	16,280	5,220	6,950		1,200
Cost of Periodicals		9,225	22,533	9,225	-		
Garbage	175	1,271	1,595	1,095	-		(175)
Advertising & Marketing		10	1,050	10	-		
<b>Total Jockey Club Expenses</b>	<b>7,807</b>	<b>87,781</b>	<b>143,289</b>	<b>79,974</b>	<b>11,400</b>		<b>3,593</b>
<b>Jockey Club Income/(Loss)</b>	<b>165,515</b>	<b>48,061</b>	<b>37,950</b>	<b>117,455</b>	<b>68,600</b>		<b>96,915</b>

**Sonoma County Fair & Exposition, Inc**  
**Harvest Fair**
**DRAFT - UNAUDITED**

	5/31/2021 Current YTD	5/31/2020 Prior Year YTD	5/31/2019 Two Prior YTD	Current Prior Year Variance	5/31/2021 Budget YTD	5/31/2021 Budget Revisions YTD	Current Budget Variance
Cost Recovered Harvest Fair	0	0	0	0	-	0	0
Total Revenue	0	0	0	0	0	0	0
<b>Expense</b>							
Admin Wages and Benefits	0	0	0	0	-	0	0
Publicity Wages and Benefits	0	0	0	0	-	0	0
Maintenance Wages and Benefits	0	0	0	0	-	0	0
Interim Wages and Benefits	0	8	44	8	-	0	0
Exhibits Wages and Benefits	0	0	0	0	-	0	0
Attendance Wages and Benefits	0	70	379	70	-	0	0
Attractions Wages and Benefits	0	0	0	0	-	0	0
Miscellaneous	0	0	0	0	-	0	0
<b>Total Expenses</b>	0	78	423	78	0	0	0
<b>Harvest Fair Income(Loss)</b>	0	(78)	(423)	78	0	0	0



**Sonoma County Fair & Exposition, Inc  
General & Administrative Expenses**

DRAFT - UNAUDITED

	5/31/2021 Current YTD	5/31/2020 Prior Year YTD	5/31/2019 Two Prior YTD	Current Prior Year Variance	5/31/2021 Budget YTD	5/31/2021 Budget Revisions YTD	Current Budget Variance
<b>Expense</b>							
Wages & Benefits-Admin	209,050	375,296	348,440	166,245	227,778		18,728
Contract Services-Admin	12,374	17,195	24,864	4,821	29,250		16,876
County Indirect Services	50,000	47,915	35,830	(2,085)	50,000		
Legal	966	9,591	21,841	8,625	12,500		11,534
Office Expense-Admin	29,527	28,748	29,084	(779)	30,755		1,228
Postage & Telephone	10,522	17,621	15,826	7,099	15,620		5,098
Director's Expense & Travel	531	2,876	3,428	2,345	500		(31)
Donations					-		
Insurance	37,500	29,165	27,085	(8,335)	37,500		
Audit Fee		5,610	16,200	5,610	6,000		6,000
Bad Debt and Cash Short/Over	(512)	325	(60)	837	400		912
<b>Administration Expenses</b>	<b>349,958</b>	<b>534,342</b>	<b>522,539</b>	<b>184,383</b>	410,303		<b>60,345</b>
Wages & Benefits-Maint	376,699	509,834	539,196	133,135	366,494		(10,205)
Contract Services-Maint	7,032	19,837	33,972	12,804	12,500		5,468
Equipment Rental-Maint	1,966	1,487	3,212	(480)	2,500		534
Utilities	68,588	90,896	72,427	22,309	105,420		36,832
Utilities - Harvest Fair(Reimbursed)					-		
Trash Removal	13,933	8,448	17,571	(5,485)	15,000		1,067
Maintenance Supplies	27,446	46,955	54,446	19,509	30,175		2,729
Repairs & Maintenance	459		10,041	(459)	10,000		9,541
Equipment Repairs	3,552	3,498	7,440	(54)	10,000		6,448
<b>Maintenance Expenses</b>	<b>499,676</b>	<b>680,955</b>	<b>738,305</b>	<b>181,279</b>	552,089		<b>52,413</b>
<b>General &amp; Administrative Expenses</b>	<b>849,634</b>	<b>1,215,296</b>	<b>1,260,843</b>	<b>365,662</b>	962,392		<b>112,758</b>

**Sonoma County Fair & Exposition, Inc  
Salary & Benefit Expenses**

DRAFT - UNAUDITED

	5/31/2021 Current YTD	5/31/2020 Prior Year YTD	5/31/2019 Two Prior YTD	Current Prior Year Variance	5/31/2021 Budget YTD	5/31/2021 Budget Revisions YTD	Current Budget Variance
<b>Permanent Salaries</b>							
Fair	32,578	48,691	62,284	16,112	43,252		10,674
Interim	125,669	234,524	200,900	108,855	140,168		14,499
Jockey Club		15,824	22,892	15,824	-		
Golf Course					-		
Administration	117,442	210,957	194,338	93,515	128,723		11,281
Maintenance	175,073	253,190	244,953	78,117	178,613		3,540
<b>Total Permanent Salaries</b>	<b>450,762</b>	<b>763,185</b>	<b>725,366</b>	<b>312,422</b>	<b>490,756</b>		<b>39,994</b>
<b>Temporary Salaries</b>							
Fair		13,658	45,903	13,658	-		
Interim	100,675	47,563	84,040	(53,112)	7,100		(93,575)
Jockey Club		15,989	22,280	15,989	-		
Golf Course					-		
Administration	48		291	(48)	3,000		2,952
Maintenance		2,422	33,951	2,422	-		
<b>Total Temporary Salaries</b>	<b>100,723</b>	<b>79,631</b>	<b>186,465</b>	<b>(21,092)</b>	<b>10,100</b>		<b>(90,623)</b>
<b>Health Benefits</b>							
Fair	4,352	20,010	31,903	15,658	4,541		189
Interim	28,212	52,845	38,525	24,633	33,743		5,531
Jockey Club		7,541	8,302	7,541	-		
Golf Course					-		
Administration	11,590	31,522	23,674	19,932	19,313		7,723
Maintenance	54,586	67,995	55,633	13,409	47,406		(7,180)
<b>Total Health Benefits</b>	<b>98,740</b>	<b>179,912</b>	<b>158,037</b>	<b>81,172</b>	<b>105,003</b>		<b>6,263</b>
<b>FICA, Medicare &amp; Workers Comp</b>							
Fair	5,012	6,729	10,534	1,717	3,590		(1,422)
Interim	25,891	28,458	31,363	2,567	13,899		(11,992)
Jockey Club		3,397	4,616	3,397	-		
Golf Course					-		
Administration	12,107	20,046	19,424	7,939	10,701		(1,406)
Maintenance	44,327	52,974	69,971	8,647	47,025		2,698
<b>Total Workers Comp &amp; Payroll Taxes</b>	<b>87,338</b>	<b>111,604</b>	<b>135,907</b>	<b>24,266</b>	<b>75,215</b>		<b>(12,123)</b>
<b>Retirement, UI, Other</b>							
Fair	14,998	22,146	24,712	7,148	16,094		1,096
Interim	74,322	121,970	117,445	47,648	66,046		(8,276)
Jockey Club		10,311	13,603	10,311	-		
Golf Course					-		
Administration	67,863	112,770	110,714	44,907	66,041		(1,822)
Maintenance	102,713	133,150	134,303	30,437	93,450		(9,263)
<b>Total Retirement &amp; Other Benefits</b>	<b>259,896</b>	<b>400,347</b>	<b>400,777</b>	<b>140,451</b>	<b>241,631</b>		<b>(18,265)</b>
<b>TOTAL</b>	<b>997,459</b>	<b>1,534,679</b>	<b>1,606,552</b>	<b>537,220</b>	<b>922,705</b>		<b>(74,754)</b>
<b>TOTAL BY DEPT</b>							
Fair	56,940	111,233	175,335	54,293	67,477		10,537
Interim	354,769	485,359	472,272	130,591	260,956		(93,813)
Jockey Club		53,061	71,693	53,061			
Golf Course							
Administration	209,050	375,296	348,440	166,245	227,778		18,728
Maintenance	376,699	509,730	538,812	133,031	366,494		(10,205)
<b>TOTAL ALL DEPARTMENTS</b>	<b>997,459</b>	<b>1,534,679</b>	<b>1,606,552</b>	<b>537,220</b>	<b>922,705</b>		<b>(74,754)</b>

**Sonoma County Fair & Exposition, Inc**  
**Salary & Benefit Expenses - Fair Only**

	5/31/2021 Current YTD	5/31/2020 Prior Year YTD	5/31/2019 Two Prior YTD	Current Prior Year Variance	5/31/2021 Budget YTD	5/31/2021 Budget Revisions YTD	Current Budget Variance
<b>Salaries</b>							
Fair							
Hall of Flowers			13,575		-	-	
Publicity		4,026	16,500	4,026	-	-	
Parking					-	-	
Admissions		315	681	315	-	-	
Exhibits - Temp		294	4,674	294	-	-	
Exhibits - Perm	32,578	48,691	62,284	16,112	43,252	-	10,674
Attractions			3,440		-	-	
Concessions Auditor			732		-	-	
Racing		8,957	5,928	8,957	-	-	
<b>Total Salaries</b>	<b>32,578</b>	<b>62,282</b>	<b>107,814</b>	<b>29,704</b>	<b>43,252</b>		<b>10,674</b>
<b>Health Benefits</b>							
Fair							
Exhibits - Perm	3,871	6,205	6,006	2,334	4,541	-	670
Racing	481	13,805	25,897	13,324	-	-	(481)
<b>Total Health Benefits</b>	<b>4,352</b>	<b>20,010</b>	<b>31,903</b>	<b>15,658</b>	<b>4,541</b>		<b>189</b>
<b>FICA, Medicare &amp; Workers Comp</b>							
Fair							
Hall of Flowers			1,598		-	-	
Publicity		474	1,964	474	-	-	
Parking					-	-	
Admissions			110		-	-	
Exhibits	5,012	5,149	5,702	137	3,590	-	(1,422)
Attractions			405		-	-	
Racing		1,106	754	1,106	-	-	
<b>Total Workers Comp &amp; Payroll Taxes</b>	<b>5,012</b>	<b>6,729</b>	<b>10,534</b>	<b>1,717</b>	<b>3,590</b>		<b>(1,422)</b>
<b>TOTAL</b>	<b>41,942</b>	<b>89,021</b>	<b>150,250</b>	<b>47,079</b>	<b>51,383</b>		<b>9,441</b>
<b>Retirement, UI, Other</b>							
Fair							
Hall of Flowers			842		-	-	
Publicity		250	396	250	-	-	
Parking					-	-	
Admissions			271		-	-	
Exhibits - Perm	14,998	21,343	22,806	6,345	16,094	-	1,096
Attractions					-	-	
Racing		553	397	553	-	-	
<b>Total Retirement &amp; Other Benefits</b>	<b>14,998</b>	<b>22,146</b>	<b>24,712</b>	<b>7,148</b>	<b>16,094</b>		<b>1,096</b>

**CASH EXPENDITURES****MONTH OF :****MAY 2021**

PERMANENT PAYROLL	\$	193,509.75
TEMP PAYROLL	\$	30,901.77
ACCOUNTS PAYABLE	\$	82,697.23
TOTAL PAYMENTS	\$	<u>307,108.75</u>
LEGAL FEES PAID	\$	552.00

ATTACHMENT #1

Sonoma County Fairgrounds  
 1350 Bennett Valley Road  
 Santa Rosa, CA 95404  
 707.545.4200

# Historical Receivables Aging Summary

As Of: Monday, May 31, 2021

	<u>Current</u>	<u>31-60 Days</u>	<u>61-90 Days</u>	<u>Balance</u>
<hr/>				
County of Sonoma Department of Health Services (00006709)	78,591.06	76,695.65	169,495.94	324,782.65
County of Sonoma Emergency Management (00013342)	93,000.00			93,000.00
County of Sonoma Human Resources Risk Management Division (00010197)			1,000.00	1,000.00
County of Sonoma (0000423)	139,344.13		41,266.00	180,610.13
So. Co. Health Department (0000883)	26,400.00	37,800.00		64,200.00
<hr/>				
Grand Total:	<u>337,335.19</u>	<u>76,695.65</u>	<u>207,295.94</u>	<u>663,592.78</u>

**CREDIT CARD DETAIL - MAY 2021**

GL Account	GL Account Description	Amount	Reference
62050-30-10	Tickets & Credentials	140.01	CLIFF
56000-30-60	Contract Services-RV Park-Inte	245.40	CLIFF
		385.41	<b>CLIFF Total</b>
62030-50-10	Supplies- Exhibits	15.74	HEATHER
		15.74	<b>HEATHER Total</b>
65020-30-60	RV Park - Advertising/Publicity	4,809.60	KAITLYN
		4,809.60	<b>KAITLYN Total</b>
68095-90-80	Licenses & Permits	5.00	MICHAEL
68095-90-80	Licenses & Permits	5.00	MICHAEL
65085-20-10	Website	19.95	MICHAEL
62030-50-10	Supplies- Exhibits	24.99	MICHAEL
62030-50-10	Supplies- Exhibits	33.99	MICHAEL
65085-20-10	Website	38.95	MICHAEL
62030-90-80	Office Supplies- Administratior	49.16	MICHAEL
62034-20-10	Supplies-Publicity	52.99	MICHAEL
56000-70-70	Contract Services- Satellite	137.68	MICHAEL
65030-20-10	Multi-Media Advertising	455.00	MICHAEL
		822.71	<b>MICHAEL Total</b>
70030-10-80	Electrical Supplies	58.67	RANDY
70030-10-80	Electrical Supplies	78.33	RANDY
		137.00	<b>RANDY Total</b>
		6,170.46	<b>Grand Total</b>