

NOTICE OF COMMITTEE MEETING

Sonoma County Fair & Exposition, Inc

Notice is hereby given that meetings of the Sonoma County Fair and Exposition, Inc. will convene at times and locations set forth in this notice.

BUDGET & FINANCE COMMITTEE - AGENDA

May 23, 2023 4:45 – 5:15pm

SONOMA COUNTY FAIRGROUNDS BOARDROOM

DIRECTORS: Kanani Reynolds, Chair; Kevin Howe, Vice Chair, Sharon Wright, Marcie Mickelson, Hugo Mata

1. Call to Order
2. Approval of the Agenda
3. Public Comments
Any member of the audience desiring to address the Board on a matter not on the agenda: Please stand and after receiving recognition from the Chair, please state your name and make your comments. In order that all interested parties have an opportunity to address the Board, each person is granted 3 minutes to speak. While members of the public are welcome to address the Board, under the Brown Act, Board members may not deliberate or take action on items not on the agenda, and generally may only listen. For items that are on the agenda, each person will be allowed to address the topic being discussed, and will be allowed 3 minutes to speak.
4. Discussion and possible action regarding Draft Financial Statements, April 30, 2023– **(Attachment #1)** – Michael Margetts, CFO
5. Review detail of US Bank credit card charges paid through April 2023 - **(Attachment #2)** – Michael Margetts, CFO
6. Review of Draft Harvest Fair Financial Statements April 30, 2023 – **(Attachment #3)** – Michael Margetts, CFO
7. Discussion and possible action regarding approval of 2023 Purchase Orders or Contracts in excess of \$25,000 – **None**
8. Request for future agenda items
9. Adjournment

For additional information please call Debbie Townsend at (707) 545-4200.

DISABLED ACCOMODATION: If you are a person with a disability and require information or materials in an appropriate alternative format; or if you require any other accommodation, please contact 707-545-4200. Advance notification within this guideline will enable the County to make reasonable arrangements to ensure accessibility.

Sonoma County Fair & Exposition, Inc

Balance Sheet

DRAFT

	4/30/2023 Calendar YTD	4/30/2022 Calendar YTD	3/31/2023 Calendar YTD
ASSETS			
Current Assets			
Cash in Bank and Treasury	7,770,648	8,083,563	7,868,775
Accounts Receivable, Net	150,087	283,121	273,941
Racing Settlement Receivable	21,681		21,681
Prepaid Expenses	81,000		81,000
Inventory of Supplies			
Other Current Assets	(9,155)	171,132	(9,155)
Total Current Assets	8,014,260	8,537,816	8,236,241
Property & Equipment, Net			
Construction in Progress	8,156,042	8,311,019	8,154,456
Total Property & Equipment, Net of Depreciation	1,072,900	122,226	1,058,335
Other Assets			
Restricted Cash	120,904	120,904	120,904
Due From/Due (To) County for Vet's	(5,301)	46,701	(23,118)
GASB 68 Deferred Outflow of Resources	531,524	388,392	531,524
GASB 75 Deferred Outflow of Resources	143,665	227,163	143,665
Total Other Assets	790,792	783,160	772,975
TOTAL ASSETS	18,033,994	17,754,221	18,222,007
LIABILITIES AND EQUITY			
Current Liabilities			
Accounts Payable			
Scholarships Payable			
Accrued Expenses	903,000	767,413	956,741
Racing Payable	20,051	3,656	20,051
Purses Paid - (Over)/Under	(127,317)	81,256	(127,317)
Other Short Term Liabilities		165	
Short Term Notes			
Current Portion of Long-Term Debt			
Deferred Income	510,541	415,059	403,303
Total Current Liabilities	1,306,275	1,267,548	1,252,778
Long Term Liabilities			
Long Term Note			
GASB 68 Deferred Inflow of Resources	1,471,472	692,692	1,471,472
GASB 68 Net Pension Liability	(248,672)	727,608	(248,672)
GASB 75 Deferred Inflow of Resources	599,027	329,461	599,027
GASB 75 Net Pension Liability	592,416	1,070,384	592,416
Total Long Term Liabilities	2,414,243	2,820,145	2,414,243
NET ASSETS			
Investment in Capital Assets	8,958,118	8,241,122	8,958,119
Restricted for Scholarships	73,968	38,086	73,968
Restricted for Junior Livestock Auction	180,068	159,248	180,068
Other Restricted	120,916	120,916	120,916
Retained Earnings - Unrestricted	5,843,843	4,533,964	5,843,843
GASB 68 Prior Period Adjustment			
Profit/(Loss) Current Year	(863,438)	573,192	(621,927)
TOTAL LIABILITIES AND EQUITY	18,033,994	17,754,221	18,222,008

**Sonoma County Fair & Exposition, Inc
Income Statement**
DRAFT - UNAUDITED

	4/30/2023 Actual YTD	4/30/2022 Prior Year YTD	Variance	4/30/2023 Budget YTD	Variance
Operating Revenue					
Fair	12,911	7,212	5,699		12,911
Interim	983,532	1,415,185	(431,653)	1,274,039	(290,507)
Jockey Club		48,000	(48,000)		
Total Operating Revenue	996,443	1,470,397	(473,954)	1,274,039	(277,596)
Operating Expense					
Fair	236,675	201,177	(35,499)	208,757	(27,918)
Interim	444,566	347,886	(96,681)	547,417	102,851
Jockey Club	10,329	20,191	9,863	14,000	3,671
General & Administrative	1,208,613	893,516	(315,097)	1,424,631	216,018
Allocated Costs - Harvest Fair					
Total Operating Expenses	1,900,183	1,462,770	(437,413)	2,194,806	294,622
Operating Income/(Loss)	(903,740)	7,628	(911,368)	(920,767)	17,026
Other Revenue	38,153	547,933	(509,780)	15,316	22,837
Harvest Fair - Revenue					
Harvest Fair - Expense					
Interest Expense					
JLA, net	(20,461)		(20,461)		(20,461)
Net Affect of GASB 68 Adjustments					
Prior Year & Misc Expense	22,610	17,631	4,979		22,610
Net Income/(Loss)before depreciation and capital	(863,438)	573,192	(1,436,629)	(905,451)	42,013
Depreciation Expense					
Net Income(Loss) before capital	(863,438)	573,192	(1,436,629)	(905,451)	42,013
Gain (loss) on disposal of asset					
Capital Expenditures					
Capital Funding					
Net Income (Loss) incl Capital	(863,438)	573,192	(1,436,629)	(905,451)	42,013

Sonoma County Fair & Exposition, Inc
Fair Income Statement

DRAFT - UNAUDITED

	4/30/2023 Actual YTD	4/30/2022 Prior Year PTD	Variance	4/30/2023 Budget YTD	Variance
Revenue					
Admissions				-	
Parking				-	
Commercial Space				-	
Carnival				-	
Concessions				-	
Exhibits				-	
Racing	4,204	7,212	(3,009)	-	4,204
Attractions				-	
Sponsorships	8,707		8,707	-	8,707
VIP Tent				-	
Miscellaneous				-	
Total Fair Revenue	12,911	7,212	5,699		12,911
Expense					
Labor and Benefits	104,320	76,272	(28,048)	129,857	25,537
Advertising & Publicity	20,405	22,070	1,665	4,000	(16,405)
Attendance				-	
Signage/Other/Drinking Water				-	
Premium	2,835		(2,835)	-	(2,835)
Hall of Flowers	15,000	12,000	(3,000)	25,000	10,000
Exhibits	8,022	2,754	(5,268)	1,900	(6,122)
Commerical/Concessions Exhibits				-	
Racing	35,407	67,094	31,687	37,500	2,093
Attractions	31,186	13,987	(17,200)	10,500	(20,686)
Miscellaneous				-	
VIP Tent				-	
RV Park - Fair - Contract Services	19,500	7,000	(12,500)	-	(19,500)
Total Expense	236,675	201,177	(35,499)	208,757	(27,918)
Fair Income/(Loss)	(223,765)	(193,965)	(29,800)	(208,757)	(15,007)

Sonoma County Fair & Exposition, Inc
Interim Income Statement
DRAFT - UNAUDITED

	4/30/2023 Actual YTD	4/30/2022 Prior Year YTD	Variance	4/30/2023 Budget YTD	Variance
Revenue					
Long Term Rentals	44,439	40,746	3,693	45,076	(637)
Building Rental	124,925	273,718	(148,792)	205,678	(80,753)
Facility Rental	204,109	323,582	(119,474)	165,416	38,693
Equipment Rental	72,208	35,310	36,898	53,394	18,814
Trailer & RV	361,510	589,636	(228,126)	571,728	(210,218)
Interim Parking	58,013	39,362	18,651	77,664	(19,651)
Insurance/Costs Reimbursed	20,017	4,091	15,926	1,435	18,582
Security Reimbursed	20,589	36,102	(15,513)	35,036	(14,447)
Food & Other Concessions	17,968	6,543	11,425	13,500	4,468
Alcohol Concessions	17,045	23,346	(6,300)	64,632	(47,587)
Other Interim Revenue	42,709	42,750	(41)	40,480	2,229
Total Revenue	983,532	1,415,185	(431,653)	1,274,039	(290,507)
Expense					
Int Wages & Benefits	304,080	239,447	(64,633)	372,378	68,298
Int Parking Wages & Benefits	35,592	17,310	(18,282)	18,697	(16,894)
Total Wages & Benefits	339,671	256,756	(82,915)	391,075	51,404
Contract Services-Interim	4,136	3,098	(1,038)	4,000	(136)
Contract Services-RV Park	1,837	12,430	10,593	355	(1,482)
Straw Removal				-	
Security		702	702	1,500	1,500
Supplies & Equipment	135	1,974	1,839	2,066	1,931
RV Park Utilities	80,185	59,375	(20,810)	65,000	(15,185)
RV Park Advertising				-	
Miscellaneous RV Parking				-	
RV Supplies & Equipment	316	372	56	6,964	6,648
Interim Advertising				135	135
Business Partner Incentive				-	
Insurance/Costs Reimbursed	590	660	70	692	102
Security Costs Reimbursed	16,638	10,704	(5,934)	74,608	57,970
Equipment Rental	1,058	1,813	755	956	(102)
CalTrans Median Strip Rent				-	
Special Repairs & Equipment				66	66
Total Expense	444,566	347,886	(96,681)	547,417	102,851
Interim Income/(Loss)	538,966	1,067,300	(528,334)	726,622	(187,656)

Sonoma County Fair & Exposition, Inc
Jockey Club Income Statement

DRAFT - UNAUDITED

	4/30/2023	4/30/2022		4/30/2023	
	Actual	Prior Year		Budget	
	YTD	YTD	Variance	YTD	Variance
Revenue					
Admissions				-	
Turf Club				-	
Commissions				-	
Programs/Other				-	
Race Forms, etc				-	
Concessions				-	
Costs Recovered				-	
Prior Year Costs Recovered				-	
Interim Rental		48,000	(48,000)	-	
ATM Fees				-	
Interim Concessions				-	
Total Jockey Club Revenues		48,000	(48,000)		
Expense					
Wages & Benefits				-	
Contract Services	1,372	5,221	3,848	-	(1,372)
Supplies & Expense	2,385	5,252	2,867	10,000	7,615
Utilities	6,571	9,719	3,148	4,000	(2,571)
Cost of Periodicals				-	
Garbage				-	
Advertising & Marketing				-	
Total Jockey Club Expenses	10,329	20,191	9,863	14,000	3,671
Jockey Club Income/(Loss)	(10,329)	27,809	(38,137)	(14,000)	3,671

Sonoma County Fair & Exposition, Inc
Harvest Fair

DRAFT - UNAUDITED

	4/30/2023	4/30/2022		4/30/2023	
	Actual	Prior Year	Variance	Budget	Variance
	YTD	YTD		YTD	
Cost Recovered Harvest Fair	0	0	0	-	0
Total Revenue	0	0	0	0	0
Expense					
Admin Wages and Benefits	0	0	0	-	0
Publicity Wages and Benefits	0	0	0	-	0
Maintenance Wages and Benefits	0	0	0	-	0
Interim Wages and Benefits	0	0	0	-	0
Exhibits Wages and Benefits	0	0	0	-	0
Attendance Wages and Benefits	0	0	0	-	0
Attractions Wages and Benefits	0	0	0	-	0
Miscellaneous	0	0	0	-	0
Total Expenses	0	0	0	0	0
Harvest Fair Income(Loss)	0	0	0	0	0

**Sonoma County Fair & Exposition, Inc
General & Administrative Expenses**
DRAFT - UNAUDITED

	4/30/2023 Actual YTD	4/30/2022 Prior Year YTD	Variance	4/30/2023 Budget YTD	Variance
Expense					
Wages & Benefits-Admin	208,824	195,477	(13,347)	290,670	81,846
Contract Services-Admin	23,068	35,780	12,712	57,480	34,412
County Indirect Services	54,400	40,000	(14,400)	54,800	400
Legal	1,551	282	(1,269)	8,320	6,769
Office Expense-Admin	24,804	32,941	8,137	33,900	9,096
Postage & Telephone	12,137	10,723	(1,414)	13,102	965
Director's Expense & Travel	10,348	4,470	(5,878)	7,320	(3,028)
Donations				-	
Insurance	54,400	30,000	(24,400)	50,000	(4,400)
Audit Fee	20,000	24,150	4,150	9,560	(10,440)
Bad Debt and Cash Short/Over	36	3,211	3,175	-	(36)
Administration Expenses	409,568	377,035	(32,533)	525,152	115,584
Wages & Benefits-Maint	564,652	293,000	(271,652)	647,629	82,978
Contract Services-Maint	3,031	62,173	59,142	32,200	29,169
Equipment Rental-Maint	7,179	1,229	(5,950)	4,400	(2,779)
Utilities	100,792	77,439	(23,353)	105,640	4,848
Utilities - Harvest Fair(Reimbursed)				-	
Trash Removal	21,863	7,516	(14,347)	24,800	2,937
Maintenance Supplies	82,302	56,091	(26,211)	65,930	(16,372)
Repairs & Maintenance	385	162	(223)	11,180	10,795
Equipment Repairs	18,842	18,872	29	7,700	(11,142)
Maintenance Expenses	799,045	516,481	(282,564)	899,479	100,434
General & Administrative Expenses	1,208,613	893,516	(315,097)	1,424,631	216,018

Sonoma County Fair & Exposition, Inc
Salary & Benefit Expenses

DRAFT - UNAUDITED

	4/30/2023 Actual YTD	4/30/2022 Prior Year YTD	Variance	4/30/2023 Budget YTD	Variance
Permanent Salaries					
Fair	55,287	28,197	(27,090)	56,400	1,113
Interim	152,827	109,775	(43,053)	167,200	14,373
Jockey Club				-	
Golf Course				-	
Administration	118,450	109,471	(8,979)	157,400	38,950
Maintenance	237,440	147,509	(89,930)	266,650	29,210
Total Permanent Salaries	564,004	394,953	(169,052)	647,650	83,646
Temporary Salaries					
Fair	2,733	24,174	21,440	22,000	19,267
Interim	55,095	39,899	(15,196)	72,799	17,704
Jockey Club				-	
Golf Course				-	
Administration	2,608	976	(1,632)	-	(2,608)
Maintenance	46,780	12,626	(34,154)	62,384	15,604
Total Temporary Salaries	107,217	77,675	(29,542)	157,183	49,966
Health Benefits					
Fair	20,435	2,687	(17,748)	23,400	2,965
Interim	30,966	16,399	(14,568)	43,500	12,534
Jockey Club				-	
Golf Course				-	
Administration	17,219	11,680	(5,540)	31,000	13,781
Maintenance	58,845	28,795	(30,051)	77,000	18,155
Total Health Benefits	127,466	59,560	(67,906)	174,900	47,434
FICA, Medicare & Workers Comp					
Fair	5,802	6,368	566	7,742	1,940
Interim	26,295	22,294	(4,001)	25,388	(907)
Jockey Club				-	
Golf Course				-	
Administration	12,944	11,348	(1,595)	17,996	5,052
Maintenance	101,850	38,114	(63,736)	120,989	19,139
Total Workers Comp & Payroll Taxes	146,890	78,124	(68,766)	172,115	25,224
Retirement, UI, Other					
Fair	20,062	14,846	(5,217)	20,315	253
Interim	74,488	65,456	(9,032)	82,188	7,700
Jockey Club				-	
Golf Course				-	
Administration	57,603	62,002	4,399	84,274	26,671
Maintenance	119,737	65,956	(53,781)	120,607	870
Total Retirement & Other Benefits	271,890	208,260	(63,630)	307,384	35,494
TOTAL	1,217,467	818,572	(398,896)	1,459,232	241,764
TOTAL BY DEPT					
Fair	104,320	76,272	(28,048)	129,857	25,537
Interim	339,671	253,822	(85,849)	391,075	51,404
Jockey Club					
Golf Course					
Administration	208,824	195,477	(13,347)	290,670	81,846
Maintenance	564,652	293,000	(271,652)	647,629	82,978
TOTAL ALL DEPARTMENTS	1,217,467	818,572	(398,896)	1,459,232	241,764

**Sonoma County Fair & Exposition, Inc
Salary & Benefit Expenses - Fair Only**

	Actual YTD	Prior Year YTD	Variance	Budget YTD	Variance
Salaries					
Fair					
Hall of Flowers				-	
Publicity				1,000	1,000
Parking				-	
Admissions				-	
Exhibits - Temp	2,336	5,758	3,421	5,000	2,664
Exhibits - Perm	55,287	28,197	(27,090)	56,400	1,113
Attractions				-	
Concessions Auditor				-	
Racing	397	18,416	18,019	16,000	15,603
Total Salaries	58,020	52,371	(5,649)	78,400	20,380
Health Benefits					
Fair					
Exhibits - Perm	8,511	2,429	(6,081)	11,400	2,889
Racing	11,925	258	(11,667)	12,000	75
Total Health Benefits	20,435	2,687	(17,748)	23,400	2,965
FICA, Medicare & Workers Comp					
Fair					
Hall of Flowers				-	
Publicity				122	122
Parking				-	
Admissions				-	
Exhibits	5,755	4,200	(1,556)	5,600	(155)
Attractions				-	
Racing	47	2,168	2,122	2,020	1,973
Total Workers Comp & Payroll Taxes	5,802	6,368	566	7,742	1,940
TOTAL	84,258	61,427	(22,831)	109,542	25,284
Retirement, UI, Other					
Fair					
Hall of Flowers				-	
Publicity				62	62
Parking				-	
Admissions				-	
Exhibits - Perm	19,923	14,077	(5,846)	19,828	(95)
Attractions				-	
Racing	139	769	630	425	286
Total Retirement & Other Benefits	20,062	14,846	(5,217)	20,315	253

APRIL - CASH EXPENDITURES**MONTH OF :** April

PERMANENT PAYROLL	\$	289,979.05
TEMP PAYROLL	\$	40,608.15
ACCOUNTS PAYABLE	\$	295,950.86
TOTAL PAYMENTS	\$	<u>626,538.06</u>
LEGAL FEES PAID	\$	70.50

Open Invoices with Aging Group

Invoice #	Invoice Date	Bill-To Account	Amount	Amount Paid	Amount Due	Due Date	Event	Aging Group	Notes
56873	08/31/22	Bariadelli - Caribbean Flavors	2,040.82	-1,995.82	45.00	09/30/22	2022 FAIR - (August 4-14; Close Monday August 8th)	Over 120	
56874	08/31/22	Bula Pies Fiji	2,306.90	-500.00	1,806.90	09/30/22	2022 FAIR - (August 4-14; Close Monday August 8th)	Over 120	Need to send to collections
57689	12/27/22	Cheveto Mobile Window Tinting	3,131.68	-2,250.00	881.68	01/26/23	Cheveto Mobile Window Tinting-CARMART VENDOR (January 1 - December 31 2022)	91-120	Cheveto Mobile Window Tinting - MAKING PAYMENTS, WILL BE PAID IN FULL BY JUNE 1ST
58136	03/31/23	EC Events, LLC	1,680.22	0.00	1,680.22	04/30/23	EC Events, LLC-EMERALD CUP HARVEST BALL (10,000)	1-30	EC Events unable to pay without securing investor. Discussions continuing
58016	02/01/23	EC Events, LLC	1,655.39	0.00	1,655.39	03/01/23	EC Events, LLC-EMERALD CUP HARVEST BALL (10,000)	61-90	EC Events unable to pay without securing investor. Discussions continuing
57788	12/30/22	EC Events, LLC	148,506.60	-50,000.00	98,506.60	01/29/23	EC Events, LLC-EMERALD CUP HARVEST BALL (10,000)	91-120	EC Events unable to pay without securing investor. Discussions continuing
58015	01/01/23	EC Events, LLC	1,852.60	0.00	1,852.60	02/01/23	EC Events, LLC-EMERALD CUP HARVEST BALL (10,000)	91-120	EC Events unable to pay without securing investor. Discussions continuing
57041	08/31/22	MKM LLC	14,196.62	-12,196.62	2,000.00	09/30/22	2022 FAIR - (August 4-14; Close Monday August 8th)	Over 120	Making payments
57043	08/31/22	MKM LLC	3,564.36	-1,330.42	2,233.94	09/30/22	2022 FAIR - (August 4-14; Close Monday August 8th)	Over 120	Making payments
57045	08/31/22	Mrs. J's Ice Cream	12,721.85	-12,221.86	499.99	09/30/22	2022 FAIR - (August 4-14; Close Monday August 8th)	Over 120	Making payments
57046	08/31/22	Mrs. J's Ice Cream	3,460.99	-1,202.17	2,258.82	09/30/22	2022 FAIR - (August 4-14; Close Monday August 8th)	Over 120	Making payments
55161	12/12/21	Skyline Entertainment	9,307.75	-4,471.62	4,836.13	01/11/22	Skyline Entertainment-MEXICAN DANCE (1,500-2,500)	Over 120	MAKING PAYMENTS, NEXT PAYMENT WILL BE MADE ON MAY 9TH
57349	09/30/22	Spectra by Comcast Spectacor	483.75	-395.16	88.59	10/30/22	Balbuena, Yanet-QUINCEANERA (Finley/400)	Over 120	5/4/23 SENT COPIES OF INVOICES TO OVG ACCOUNTANT TRACEY GREGORY
57354	09/30/22	Spectra by Comcast Spectacor	210.00	0.00	210.00	10/30/22	Sanchez, Marbella-QUINCEANERA (Kraft 250)	Over 120	5/4/23 SENT COPIES OF INVOICES TO OVG ACCOUNTANT TRACEY GREGORY
57374	09/30/22	Spectra by Comcast Spectacor	1,157.12	0.00	1,157.12	10/30/22	Big Time Speedway Presents, LLC-FLAT TRACK RACING (CB-1,500)	Over 120	5/4/23 SENT COPIES OF INVOICES TO OVG ACCOUNTANT TRACEY GREGORY
57382	09/30/22	Spectra by Comcast Spectacor	210.00	0.00	210.00	10/30/22	Lopez Perez, Maria D.-QUINCEANERA (Finley/400)	Over 120	5/4/23 SENT COPIES OF INVOICES TO OVG ACCOUNTANT TRACEY GREGORY
57451	10/31/22	Spectra by Comcast Spectacor	388.75	-140.00	248.75	11/30/22	Del Valle Dog Club/Skyline Dog Fanciers-HARVEST MOON CLASSIC DOG SHOW (6,000)	Over 120	5/4/23 SENT COPIES OF INVOICES TO OVG ACCOUNTANT TRACEY GREGORY
56711	08/31/22	Trione Vineyards, LLC	2,000.00	-1,500.00	500.00	09/30/22	2022 FAIR - (August 4-14; Close Monday August 8th)	Over 120	
57856	01/31/23	UC Cooperative Extension	1,150.00	-750.00	400.00	03/02/23	UCCE-Sonoma County Livestock Judging Contest-4-H/FFA (50)	61-90	PAYMENT MAILED MAY 3RD
56868	08/31/22	WOW Entertainment	1,638.65	-1,000.00	638.65	09/30/22	2022 FAIR - (August 4-14; Close Monday August 8th)	Over 120	Making payments

APRIL 2023 - CREDIT CARD CHARGES

GL Account	GL Account Name	Date	Reference	Amount
620308010	Supplies- Attractions	04/07/23	BECKY BECKY AMAZON	71.00
620309080	Office Supplies- Administration	04/07/23	BECKY BECKY AMAZON	273.11
650852010	Website	04/07/23	BECKY BECKY USERWAY	98.00
			BECKY Total	442.11
620305010	Supplies- Exhibits	04/07/23	HOPE HOPE AMERICAN POL	50.00
600805810	Junior Livestock Auction	04/07/23	HOPE HOPE COSTCO	112.93
600805810	Junior Livestock Auction	04/07/23	HOPE HOPE DONUTS	65.25
620305010	Supplies- Exhibits	04/07/23	HOPE HOPE ECONOMY LOCK	294.30
600805810	Junior Livestock Auction	04/07/23	HOPE HOPE FRIEDMANS	154.06
600605010	Rodeo Queen	04/07/23	HOPE HOPE PETALUMA CHAMBEI	70.00
620305010	Supplies- Exhibits	04/07/23	HOPE HOPE SLEEZYBARB	161.72
			HOPE Total	908.26
700251080	Landscape Supplies	04/07/23	ISAAC ISAAC COSTCO	196.54
700251080	Landscape Supplies	04/07/23	ISAAC ISAAC COSTCO	196.54
700501080	Grounds Supplies	04/07/23	ISAAC ISAAC COSTCO	218.49
193100000	Equipment	04/07/23	ISAAC ISAAC DMV SWEEPER TAX	1,019.98
193100000	Equipment	04/07/23	ISAAC ISAAC DMV TRUCK TAX	566.66
700451080	Fuel Supplies	04/07/23	ISAAC ISAAC PILOT	139.46
700451080	Fuel Supplies	04/07/23	ISAAC ISAAC PILOT	38.72
			ISAAC Total	2,376.39
650852010	Website	04/07/23	MATT MATT SHOPIFY	348.00
			MATT Total	348.00
620305010	Supplies- Exhibits	04/07/23	MICHAEL MICHAEL ADOBE	35.99
620309080	Office Supplies- Administration	04/07/23	MICHAEL MICHAEL ADOBE	14.99
620342010	Supplies-Publicity	04/07/23	MICHAEL MICHAEL ADOBE	54.99
620309080	Office Supplies- Administration	04/07/23	MICHAEL MICHAEL AMAZON	-30.36
620309080	Office Supplies- Administration	04/07/23	MICHAEL MICHAEL AMAZON	-9.82
620309080	Office Supplies- Administration	04/07/23	MICHAEL MICHAEL AMAZON	-39.99
620309080	Office Supplies- Administration	04/07/23	MICHAEL MICHAEL AMAZON	171.08
620323060	Supplies - RV Park	04/07/23	MICHAEL MICHAEL AMAZON	15.93
620309080	Office Supplies- Administration	04/07/23	MICHAEL MICHAEL AMZN	21.91
620309080	Office Supplies- Administration	04/07/23	MICHAEL MICHAEL AMZN	109.76
620323060	Supplies - RV Park	04/07/23	MICHAEL MICHAEL AMZN	32.57
620323060	Supplies - RV Park	04/07/23	MICHAEL MICHAEL AMZN	48.27
620323060	Supplies - RV Park	04/07/23	MICHAEL MICHAEL AMZN	27.84
620309080	Office Supplies- Administration	04/07/23	MICHAEL MICHAEL CALCHAMBER	469.98
620302010	Supplies- Publicity	04/07/23	MICHAEL MICHAEL CC	567.00
560001040	Contract Services-Interim	04/07/23	MICHAEL MICHAEL COMCAST	327.68
560007070	Contract Services- Satellite	04/07/23	MICHAEL MICHAEL COMCAST	364.21
680951080	Licenses & Permits - Maintenance	04/07/23	MICHAEL MICHAEL DKS	249.76
620309080	Office Supplies- Administration	04/07/23	MICHAEL MICHAEL OFFICE DEPOT	23.73
620309080	Office Supplies- Administration	04/07/23	MICHAEL MICHAEL STAPLES	41.27
560001040	Contract Services-Interim	04/07/23	MICHAEL MICHAEL VZW	346.96
560003060	Contract Services-RV Park-Interim	04/07/23	MICHAEL MICHAEL VZW	73.01
680109080	Dues & Subscriptions	04/07/23	MICHAEL MICHAEL ZOOM	31.48
			MICHAEL Total	2,948.24
700301080	Electrical Supplies	04/07/23	RANDY RANDY HOME DEPOT	143.54
			RANDY Total	143.54
700501080	Grounds Supplies	04/07/23	ROBIN ROBIN ACTIONSPTS	30.10
620301080	Office Supplies-Maintenance	04/07/23	ROBIN ROBIN AMAZON	32.53
620309080	Office Supplies- Administration	04/07/23	ROBIN ROBIN AMAZON	63.35
700351080	Carpentry/Plumbing Supplies	04/07/23	ROBIN ROBIN AMAZON	87.39
700401080	Mechanic Supplies	04/07/23	ROBIN ROBIN AMAZON	57.20
700401080	Mechanic Supplies	04/07/23	ROBIN ROBIN AMAZON	7.64
700401080	Mechanic Supplies	04/07/23	ROBIN ROBIN AMAZON	41.52

ATTACHMENT #2

700501080	Grounds Supplies	04/07/23	ROBIN	ROBIN AMAZON	12.98
700501080	Grounds Supplies	04/07/23	ROBIN	ROBIN AMAZON	33.04
700201080	Janitorial Supplies	04/07/23	ROBIN	ROBIN COSTCO	21.84
700501080	Grounds Supplies	04/07/23	ROBIN	ROBIN COSTCO	30.57
700351080	Carpentry/Plumbing Supplies	04/07/23	ROBIN	ROBIN HOME DEPOT	599.78
700501080	Grounds Supplies	04/07/23	ROBIN	ROBIN HOMEDEPOT	1,091.41
700501080	Grounds Supplies	04/07/23	ROBIN	ROBIN MEADCLARK	71.70
620301080	Office Supplies-Maintenance	04/07/23	ROBIN	ROBIN TARGET	15.25
				ROBIN Total	2,196.30
				Grand Total	9,362.84

**HARVEST FAIR ASSOCIATION OF SONOMA COUNTY
BALANCE SHEET - DRAFT**

As of	3/31/2023 Actual YTD	3/31/2022 Prior Year YTD	Variance
<u>ASSETS</u>			
CURRENT ASSETS			
Cash in Bank	34,547	111,686	(77,140)
Cash in Treasury	0	0	0
Accounts Receivable (net of allowance)	17,220	0	17,220
Due From (Due to) SCF	12,703	(21,132)	33,835
TOTAL CURRENT ASSETS	64,470	90,554	(26,085)
TOTAL ASSETS	64,470	90,554	(26,085)
<u>LIABILITIES & EQUITY</u>			
CURRENT LIABILITIES			
Accounts Payable	0	0	0
Accrued Expenses	1,505	4,806	(3,301)
Sales & Use Tax Payable	45	0	45
Deposits & Refunds Payable	0	0	0
TOTAL CURRENT LIABILITIES	1,550	4,806	(3,256)
FUND EQUITY			
Beginning Retained Earnings	63,907	86,758	(22,850)
Profit(Loss) for the Year	(988)	(1,010)	22
TOTAL EQUITY	62,920	85,748	(22,828)
TOTAL LIABILITIES & EQUITY	64,470	90,554	(26,085)

HARVEST FAIR ASSOCIATION OF SONOMA COUNTY
INCOME STATEMENT - DRAFT

For the Period	3/31/2023 Actual PTD	3/31/2023 Budget PTD	Variance	3/31/2022 Actual PTD
Revenues				
Tastings				
Awards Night				
Retail Sales				
Wine Competition				
Operations				
Miscellaneous Programs				
Admission Revenue				
Food Competition				
Attractions				
Non Operating Revenues				
Total Revenues				
Expenses				
Tastings				
Awards Night				
Retail Sales				
Wine Competition				
Operations	988		(988)	735
Miscellaneous Programs				
Food Competition				275
Attractions				
Non Operating Expenses				
Total Expenses	988		(988)	1,010
Operating Income/(Loss) - Prior to Revenue Split	(988)		(988)	(1,010)
Revenue Share with SCF				
Net Income	(988)		(988)	(1,010)