

**NOTICE OF COMMITTEE MEETING
Sonoma County Fair & Exposition, Inc.**

**Notice is hereby given that meetings of the Sonoma County Fair and Exposition, Inc.
will convene at times and location set forth in this notice.**

**BUILDINGS & GROUNDS COMMITTEE
Thursday – November 10, 2022, at 4:30 p.m.
Administration Building, Board Room**

DIRECTORS: Teejay Lowe, Chair; Marilyn Herzog, Vice Chair; Hugo Mata, Annette O’Kelley, Lisa Wittke Schaffner

AGENDA

1. Call to Order
2. Approval of Agenda
3. Public Comments
Any member of the audience desiring to address the Board on a matter not on the agenda: Please stand and after receiving recognition from the Chair, please state your name and make your comments. In order that all interested parties have an opportunity to address the Board, each person is granted 3 minutes to speak. While members of the public are welcome to address the Board, under the Brown Act, Board members may not deliberate or take any action on items not on the agenda, and generally may only listen. For items that are on the agenda, each person will be allowed to address the topic being discussed and will be allowed 3 minutes to speak.
4. Discussion and possible action regarding October 2022 Interim Financial Reports (Attachment #1) – Becky Bartling, CEO
5. Discussion and possible action regarding October/November 2022 Interim Events Schedule (Attachment #2) – Becky Bartling, CEO
6. Discussion and possible action regarding exercising the 3rd one-year extension, January 1 thru December 31, 2023, to Extreme Food & Beverage for the Chris Beck concessions – Becky Bartling, CEO
7. Discussion and possible action regarding allowing the 2023 Country Summer Music Festival to exceed the Sound Policy curfew of 10pm on Saturday to 11pm – Becky Bartling, CEO
8. Discussion and possible action regarding exercising the 3rd one-year extension, January 1 thru December 31, 2023, to North Bay Carmart, LLC to operate a weekly carmart in the Brookwood Parking Lot – Matthew Daly, COO
9. Discussion and possible action regarding 3-year (2023-2025) rental agreement with Santa Rosa Motorcycle Training – Matthew Daly, COO
10. Discussion and possible action regarding a 1-year rental agreement, January 1 thru December 31, 2023, Cheveto Mobile Window Tinting – Matthew Daly, COO
11. Request for future agenda items
12. Adjournment

For additional information please call Debbie Townsend at (707) 545-4200

DISABLED ACCOMMODATION: If you are a person with a disability and require information or materials in an appropriate alternative format; or if you require any other accommodation, please contact Debbie Townsend at 707-545-4200 or info@sonomacountyfair.com. Advance notification within this guideline will enable the County to make reasonable arrangements to ensure accessibility.

INTERIM REVENUE - October 1-31, 2022
(Prepared for November 10, 2022 Buildings Grounds Committee Meeting)

OCTOBER - Event Name	Event Type	Facility Rented	Rental	Parking	Food	Alcohol	*2022	2021
CLTV8-Hall of Flowers	Cannabis B2B	HOF, Grace Pavilion, Shade Park, Parents Rest Station, Garden Annex, Finley Hall, Garrett, Showcase Café & Redwood Lot	\$129,739.51	\$15,000.00	\$6,000.00		\$150,739.51	
Del Valle Dog Club/Skyline Dog Fanciers	All Breeds Dog Show	SC, CL, GP, Garrett, Kraft, Saralee Barn, Kids Area, Finley/Annex Lawns, Community Theater & Redwood Lot	\$64,365.50	\$22,772.65	\$3,820.92	\$388.75	\$91,347.82	
RV Park	RV Sites	RV Park	\$88,882.00				\$88,882.00	\$140,752.50
County of Sonoma Emergency Management	COVID-19 Trailers (21)	Ball Park	\$31,500.00				\$31,500.00	\$46,500.00
Gem Faire	Gem, Bead & Jewelry Show	Grace Pavilion	\$14,060.50	\$6,370.00	\$178.11		\$20,608.61	\$20,534.50
Management of SR Vets	Facility Management	Vet's Building	\$10,000.00				\$10,000.00	\$10,000.00
ABBA Dogs	Agility, FCAT, Scent Work & Barn Hunt	LCP, Chris Beck Arena, Sheep Ring, Fur & Feathers & Swine Barns	\$7,903.00	\$120.00			\$8,023.00	
Tayman Park Golf Group	Golf Course	Golf Course	\$6,398.28				\$6,398.28	\$6,317.92
American Institute of Architects	Design Awards Gala	Saralee Barn	\$3,903.00			\$325.00	\$4,228.00	
North Bay Carmart, LLC	Carmart	Brookwood Lot	\$3,324.35				\$3,324.35	\$1,623.00
Verizon	Telcom Site	Lower Barns	\$2,500.00				\$2,500.00	
Bay Area Fox Trotters	Horse Show	Lytile Cow Palace	\$2,380.00				\$2,380.00	\$2,338.00
SRMT	Motorcycle Training	Brookwood Lot	\$2,354.00				\$2,354.00	\$1,284.00
BAMME dba Castle Mini Donuts	Celebration of Life	Saralee Barn	\$1,700.00				\$1,700.00	
Tyler Munger	Rally Cross	D-Lot	\$1,350.00				\$1,350.00	
Chevento Mobile Window Tinting	Window Tinting	Brookwood Lot	\$500.00				\$500.00	\$180.00
So. Co. Driving & Riding Club	Safe Trailering Course	Portion of Brookwood Lot	\$350.00				\$350.00	
**Revenue from 2021 Events not returning in 2022							n/a	\$72,039.53
*Gross Revenue includes security and insurance, which are reimbursed expenses								
**Note: Events in RED did not return due to COVID-19: Monster Trucks (\$37,359.03), Just Between Friends (\$14,248), Jury Selection (\$1,200), Wedding (\$3,589), Quinceanera (\$2,191.50), Sunset Spirits Competition (\$1,752), (Life Line Screening (\$550) & Sonoma Section FFA (\$350)							\$426,185.57	\$301,569.45
							2020	\$486,396.70



Interim Events

November 1 thru December 31, 2022

NOVEMBER

- 1-2 – American Supercamp Motorcycle Training
- 1-30 – COVID-19 Trailers in Ballpark
- 4-6 – Holiday Home & Gift Show
- 5-6 – Hispanic Church Services
- 9 – Barrel Races
- 9 – Harvest Challenge Judging
- 10 – Sunset Spirits Judging
- 11 – Mexican Dance
- 11-13 – Dog Agility
- 12 – Quinceañera
- 12 – Clogging Workshop
- 16-19 – Marmot Warehouse Sale
- 21 – *Carcass Contest*
- 23 – Redwood Gospel Mission's Great Thanksgiving Banquet

Car Mart / Cheveto Mobile Window Tinting
Motorcycle Training

DECEMBER

- 1 – Wine Industry Network Trade Show
- 1-31 – COVID-19 Trailers in Ballpark
- 10-11 – Emerald Cup Harvest Ball
- 14 – Sheriff's Employee Awards Banquet
- 15 – Dan Berger Wine Competition
- 17 – The SoCo Market
- 26-31 – Recology Christmas Tree Recycling

Car Mart / Cheveto Mobile Window Tinting
Motorcycle Training